

## Industrie 4.0 – “The Big Picture“

Prof. Dr. Dieter Wegener  
Head of External Cooperation, Siemens Corporate Technology  
Speaker “ZVEI Management Team Industrie 4.0”

**Webinar “Industrie 4.0” @ Poland, April 29<sup>th</sup>, 2020**

## Overview

1

Digitalization of Economy

2

„Industrie 4.0“ operates in 3 dimensions

3

German Initiative „Industrie 4.0“

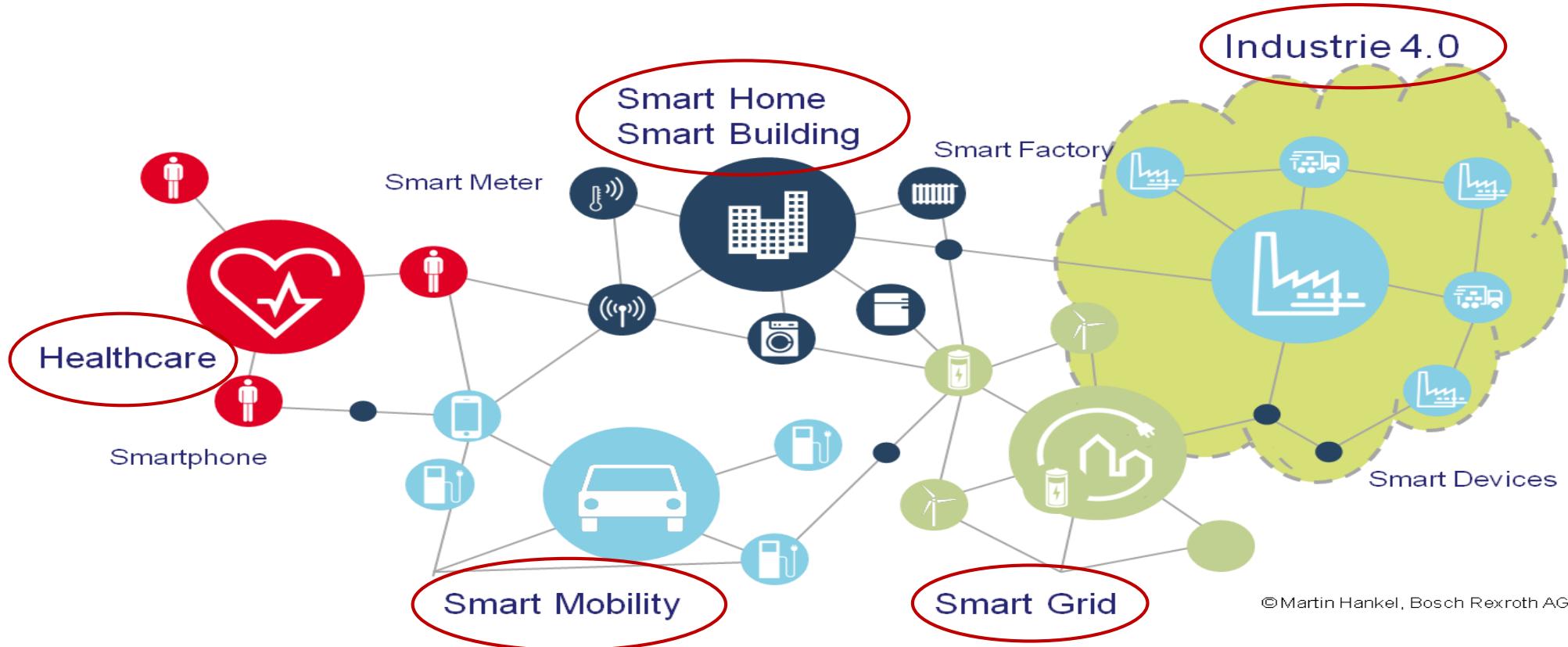
4

Standardisation 4.0

5

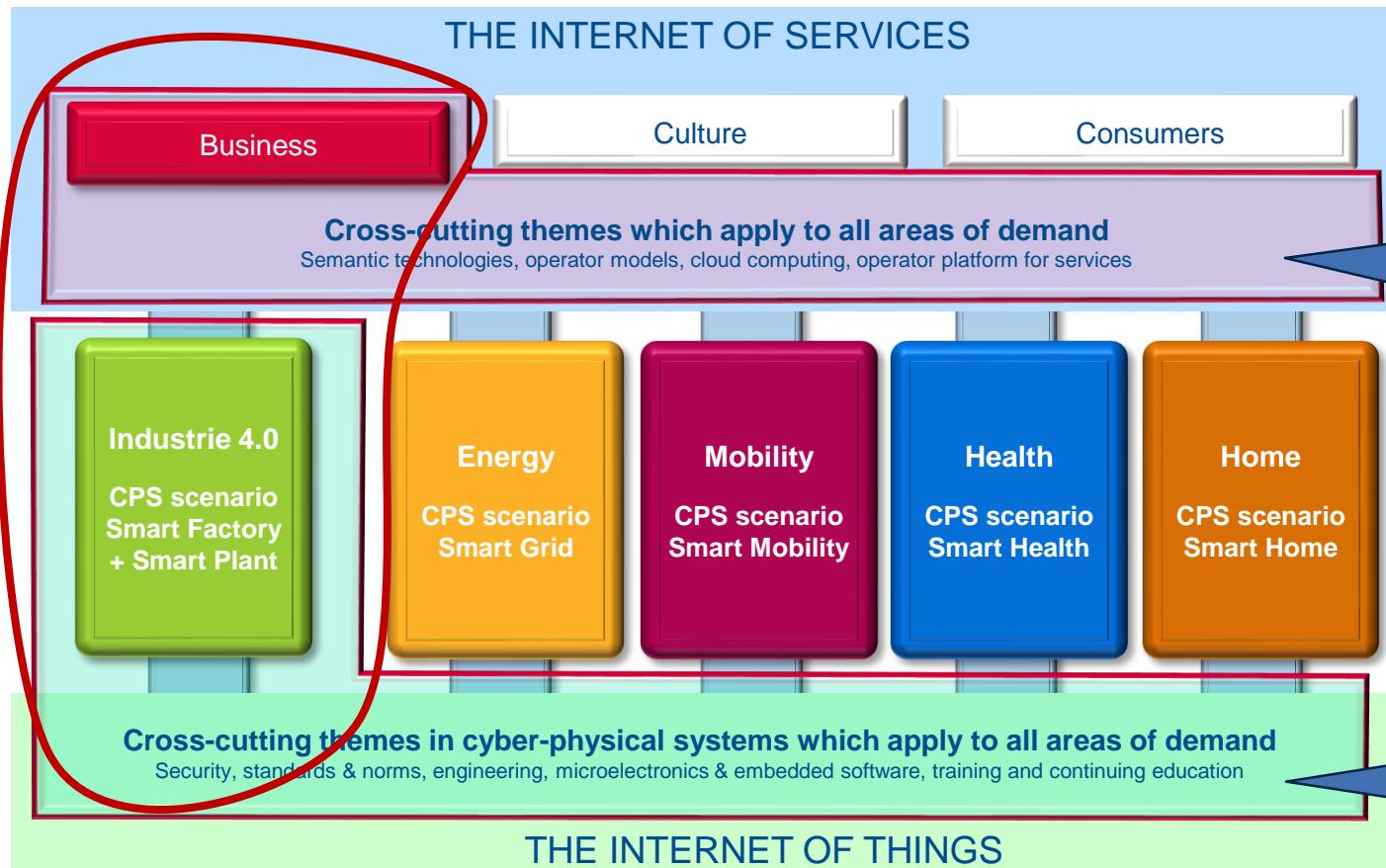
„Industrie 4.0“ and Digitalization @ Siemens

# „Digitalization of Economy“ is leading to a „Connected World“



© Martin Hankel, Bosch Rexroth AG

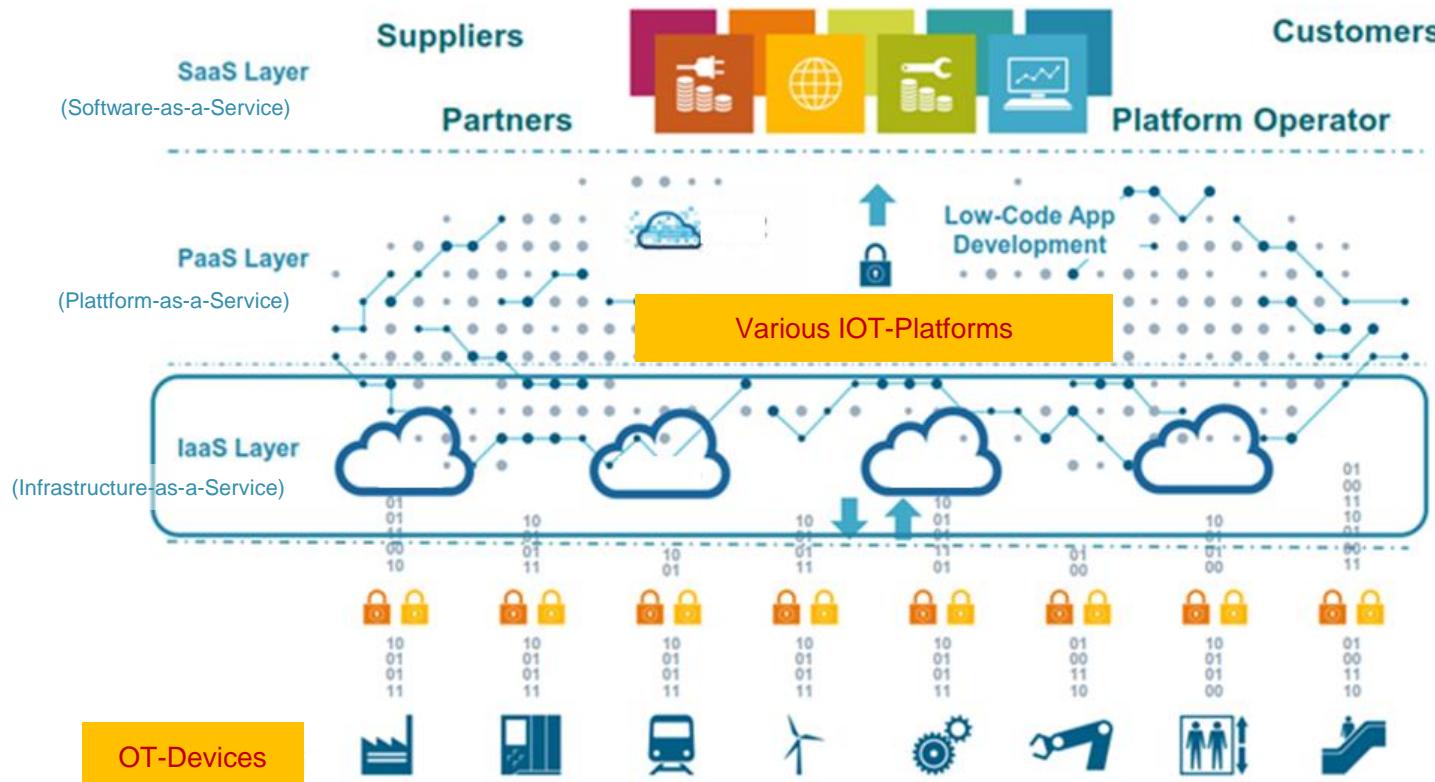
# Two aspects at „Digitalization of Economy“ - „Industrie 4.0“ is one Application Scenario



(2) New Business  
through  
„Smart Services“  
=>  
„Digital Economy“

(1) Digitalization  
of the  
„Analogous Economy“

# „Digital Economy“ based on „IoT-Platforms“ for B2C and B2B



**„Digital Value Add“**  
means  
„Big Data“ out of OT-Devices  
will be analysed with „Apps“  
(Algorithms) at SaaS-Layer  
to „Smart Data“  
and distributed via INTERNET  
as „Smart Services“  
to the customers

Source:  
Grafik-Vorlage Siemens AG

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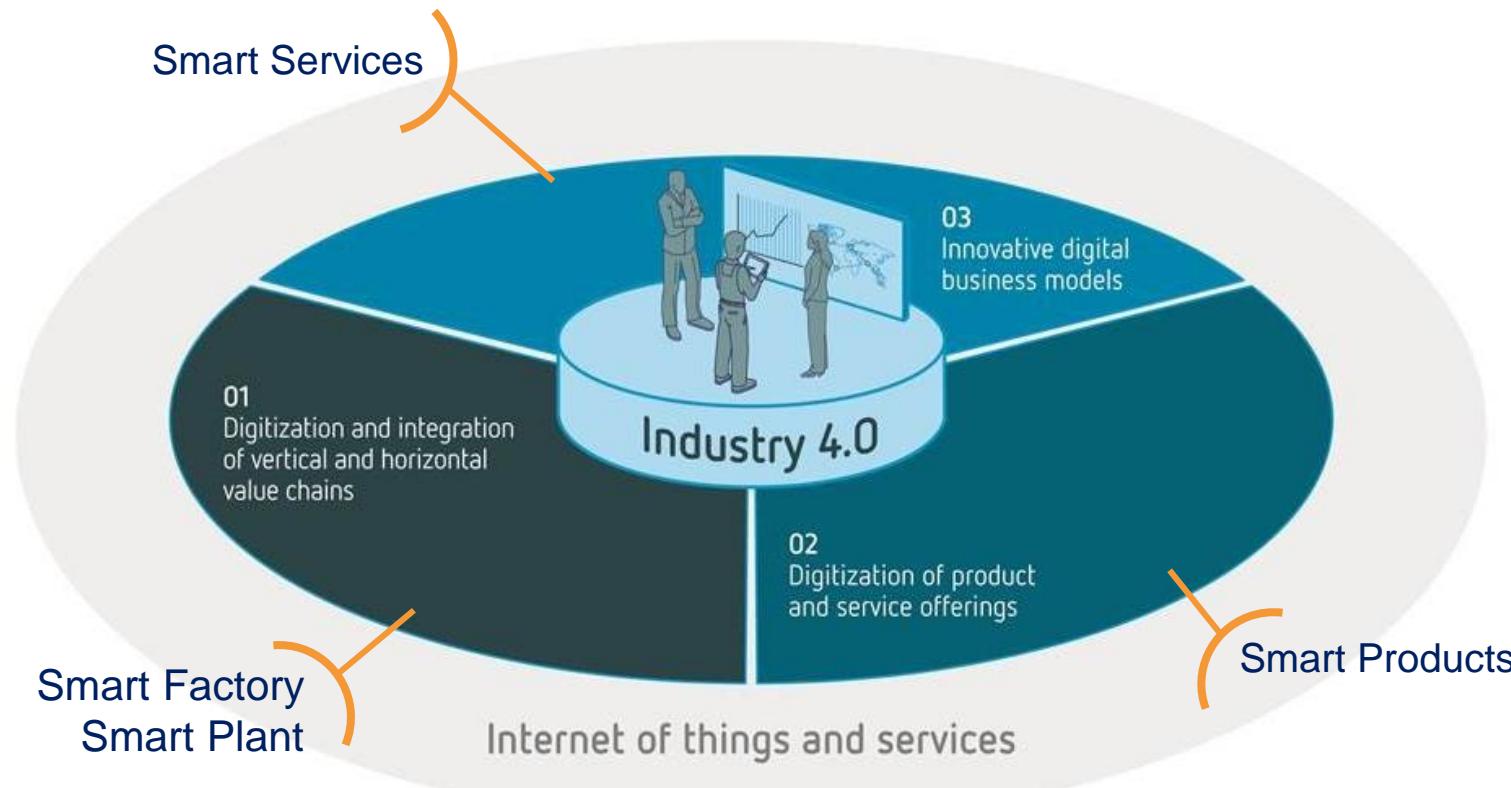
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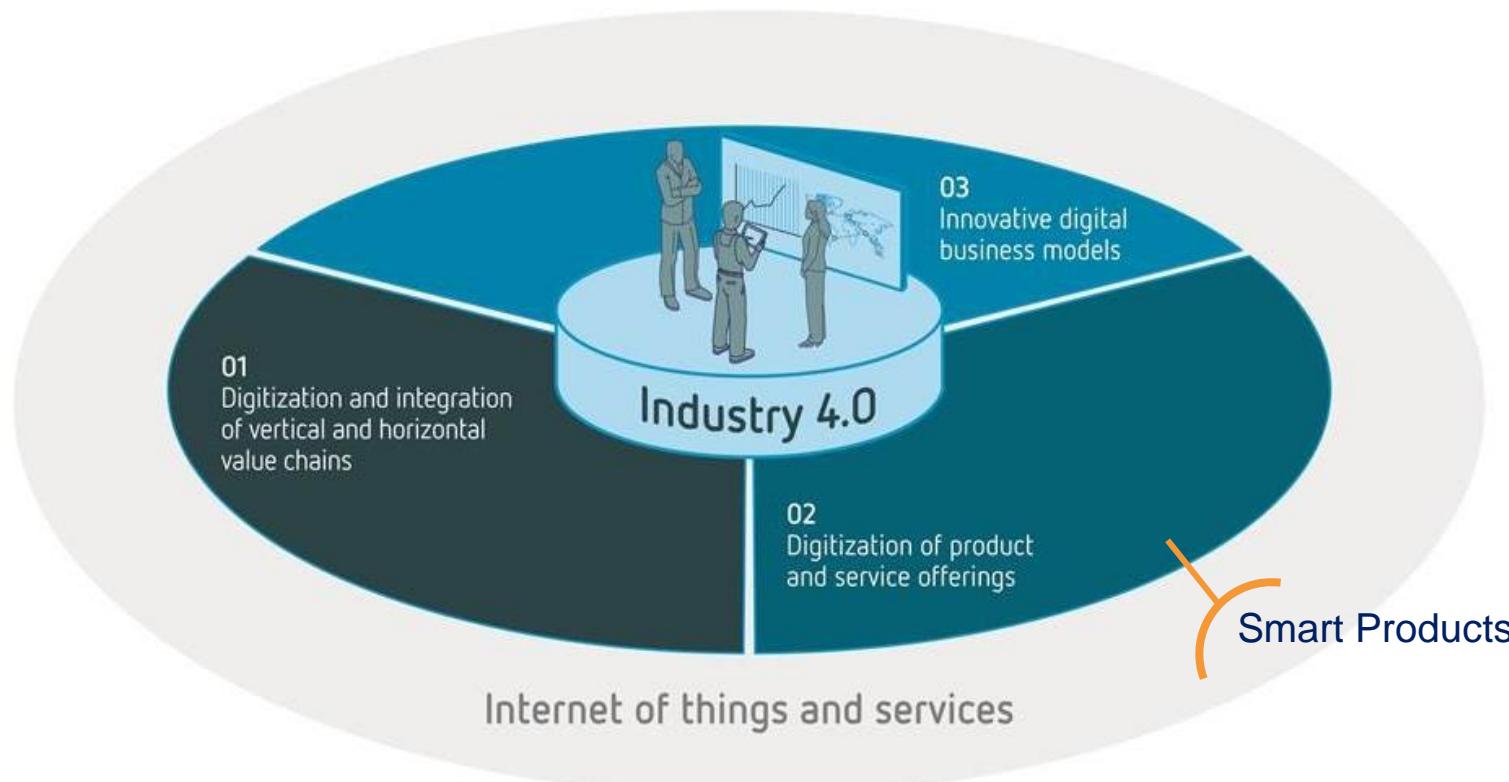
„Industrie 4.0“ and Digitalization @ Siemens

# „Industrie 4.0“ impacts on every company in 3 dimensions



Quelle: ZVEI nach PwC

# Siemens approach for „Smart Products“ is the „Digital Twin“

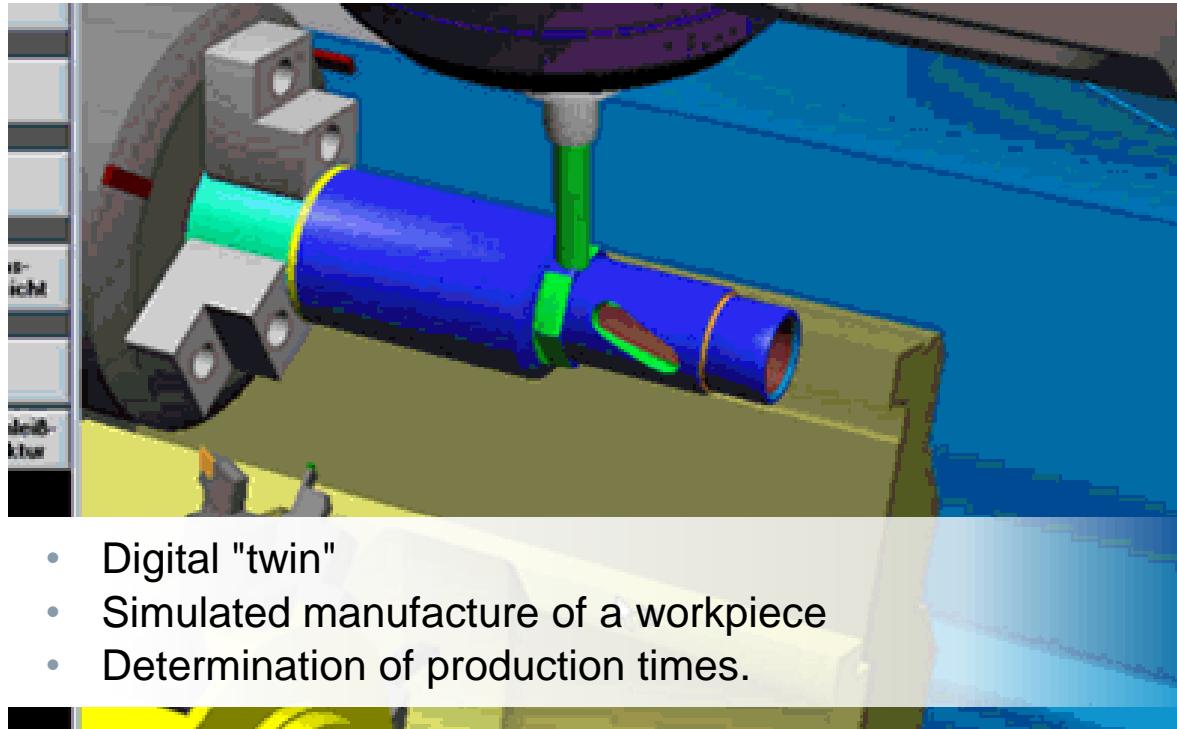


Quelle: ZVEI nach PwC

## "Virtual machine" –

Increase in productivity through simulation of the production process

SIEMENS

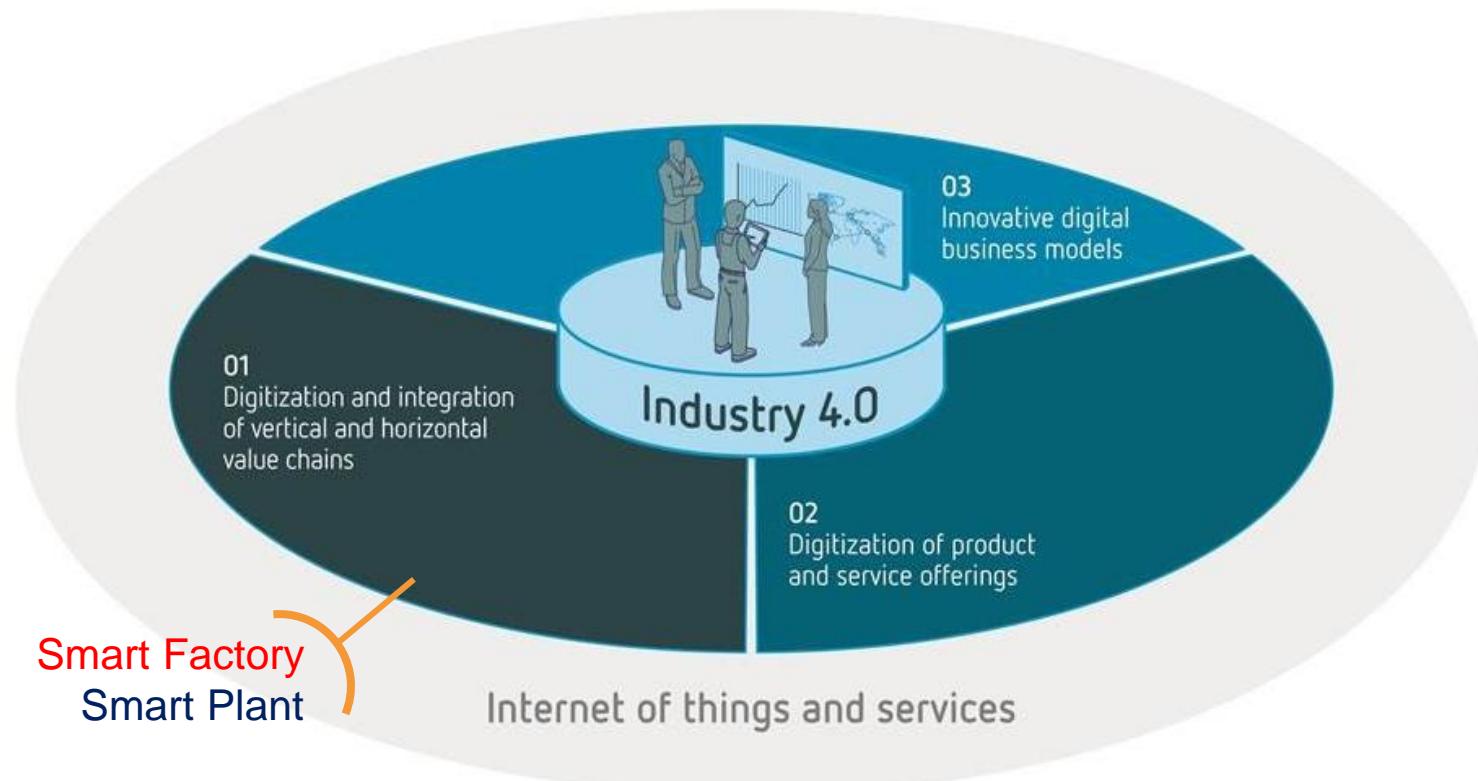


- Digital "twin"
- Simulated manufacture of a workpiece
- Determination of production times.



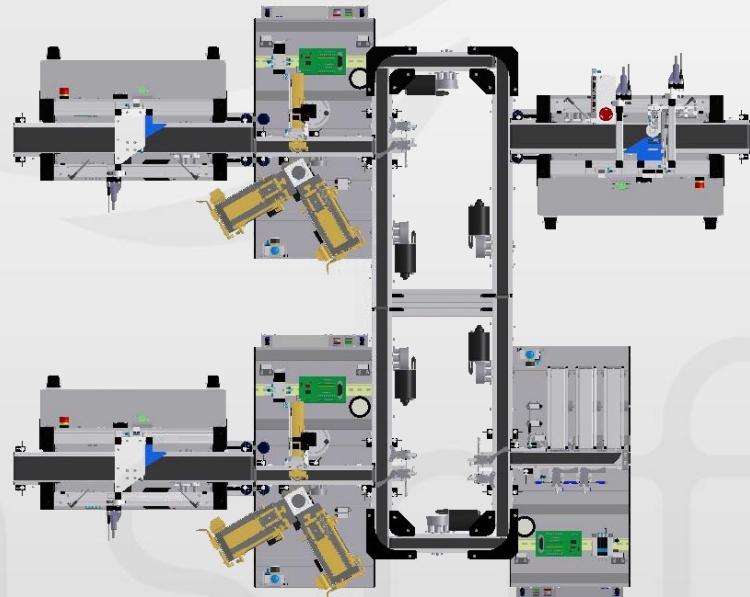
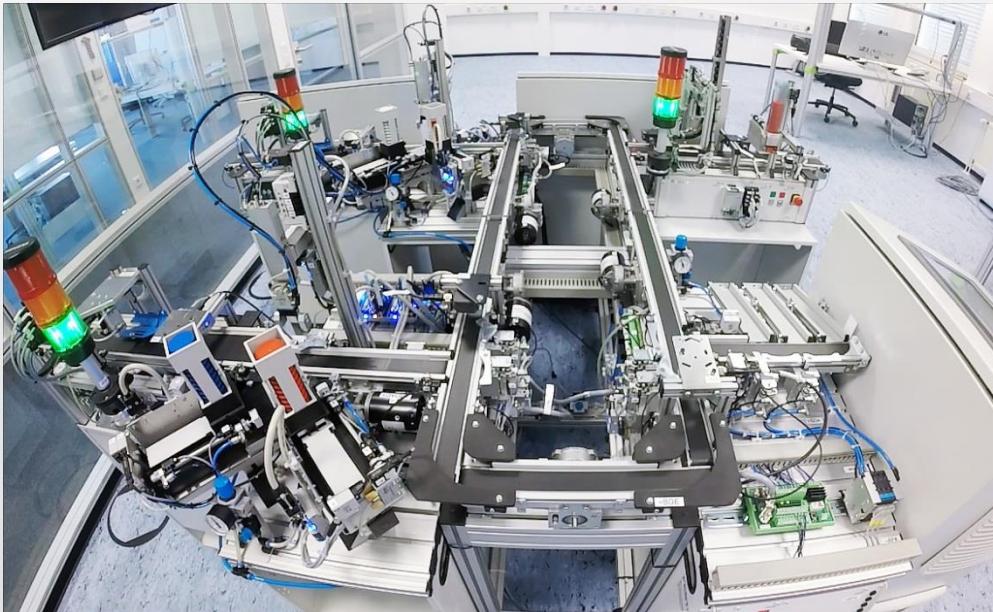
**10% increase in productivity in day-to-day operations and time savings of up to 80% during setup/configuration of the real machine.**

# Example for a „Smart Factory“: How to transform a conventional „Factory“ to a „Smart Factory“

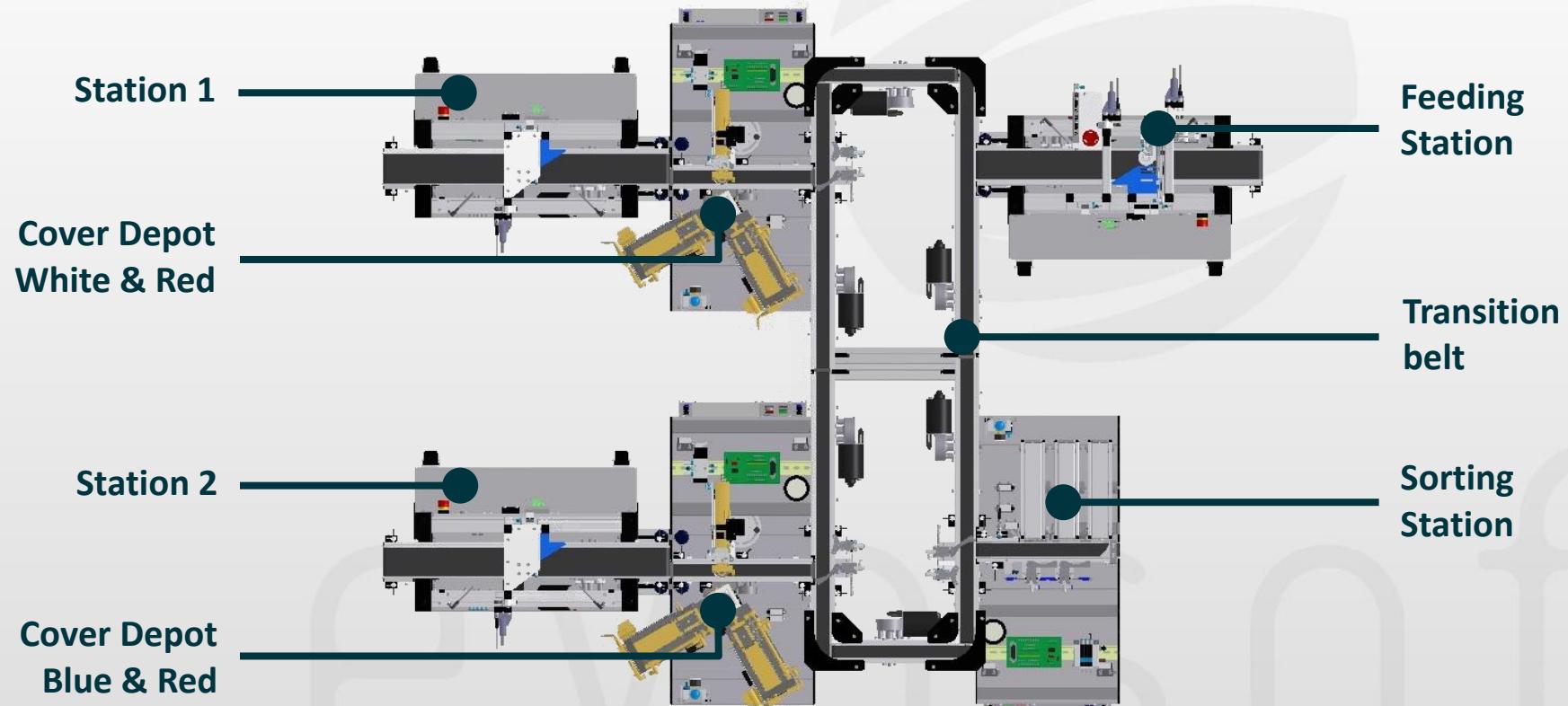


Quelle: ZVEI nach PwC

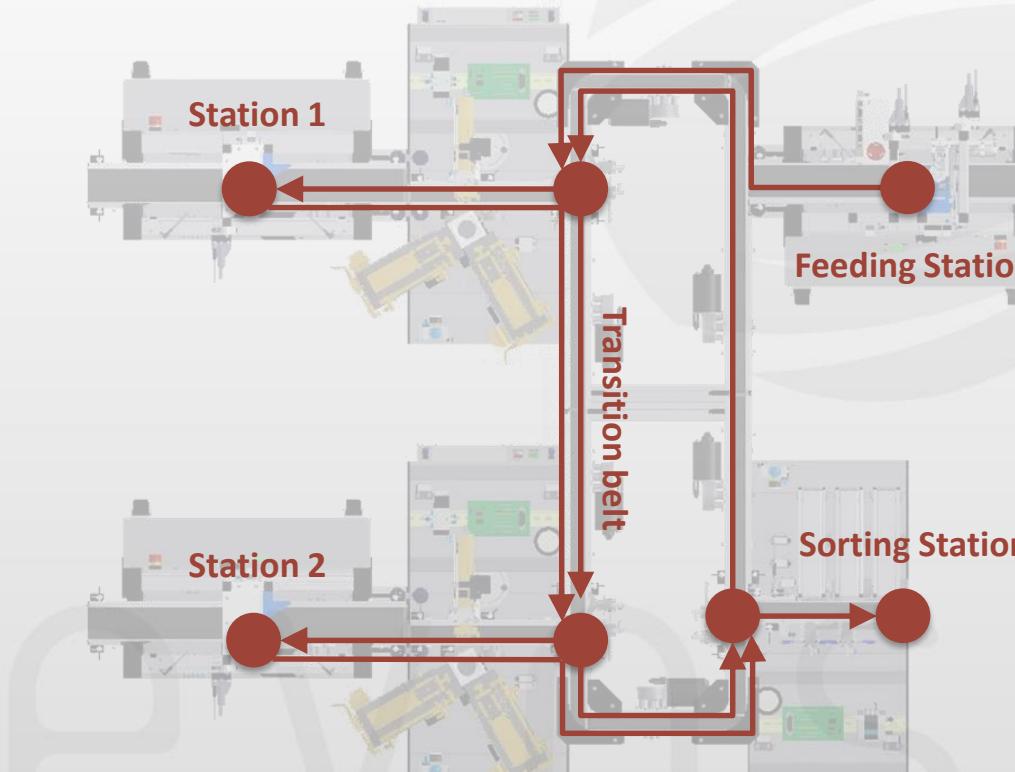
# Structure of a conventional „Factory“ -> View and Layout



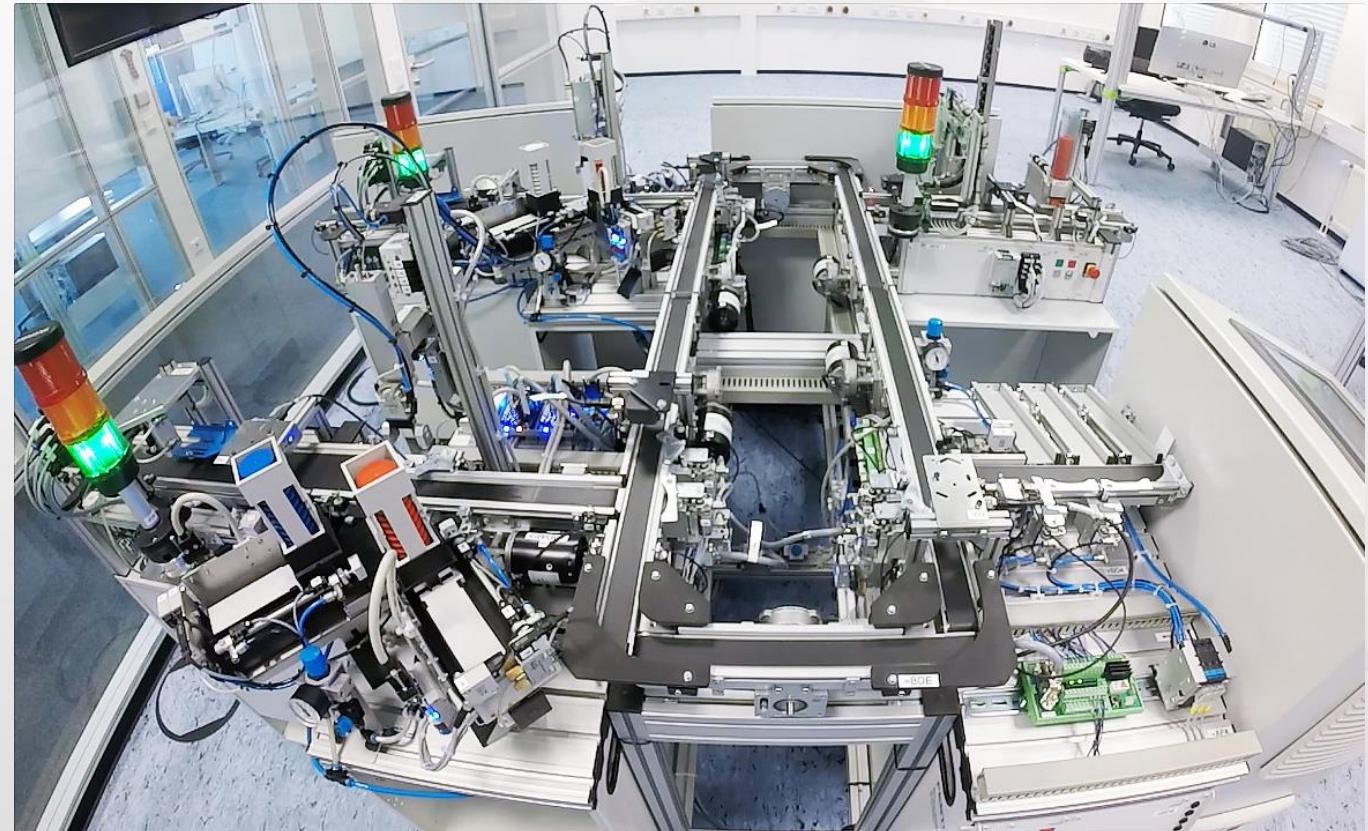
# Structure of a conventional „Factory“ -> Layout in detail



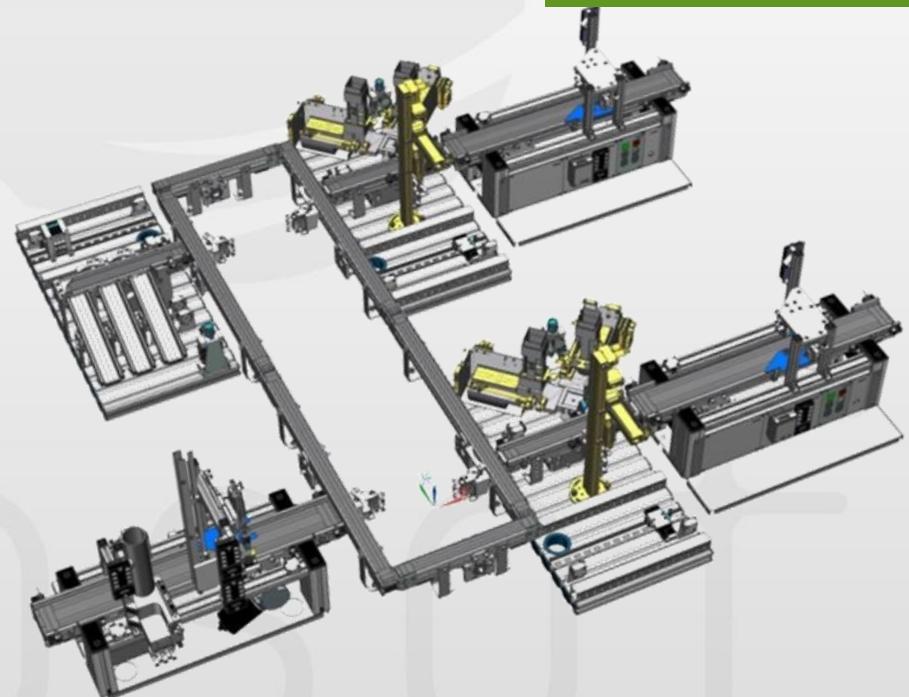
# Structure of a conventional „Factory“ -> Sensor equipment



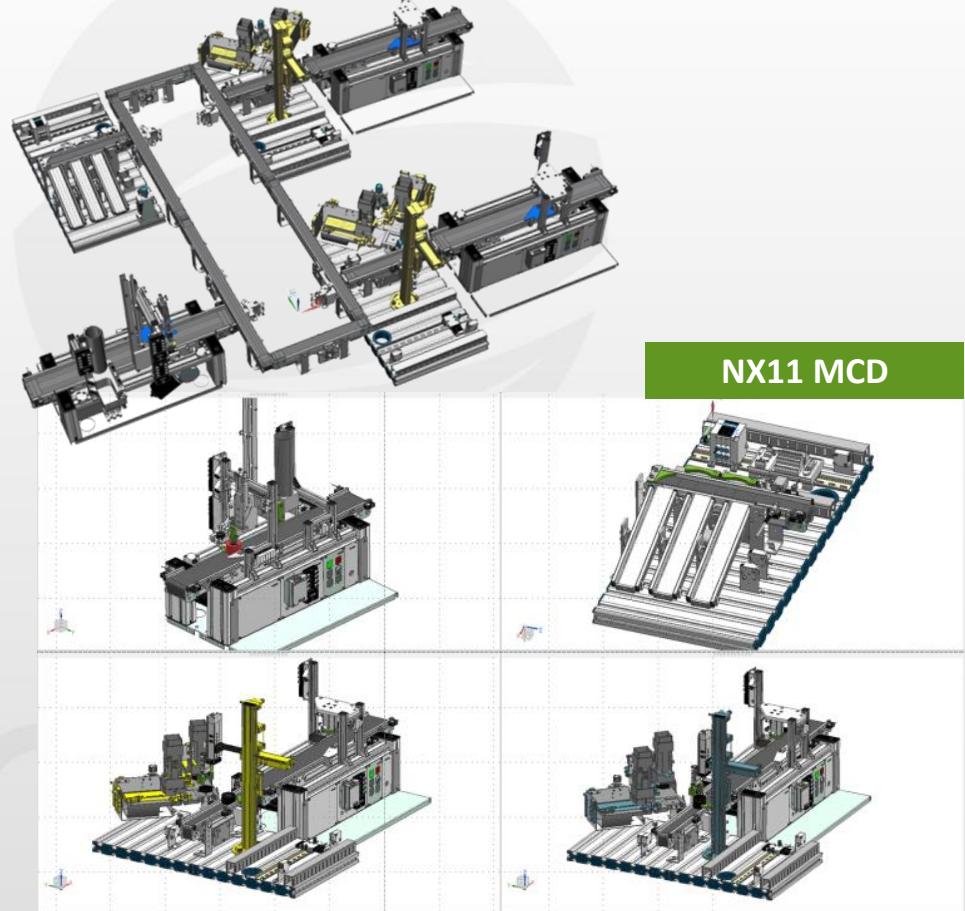
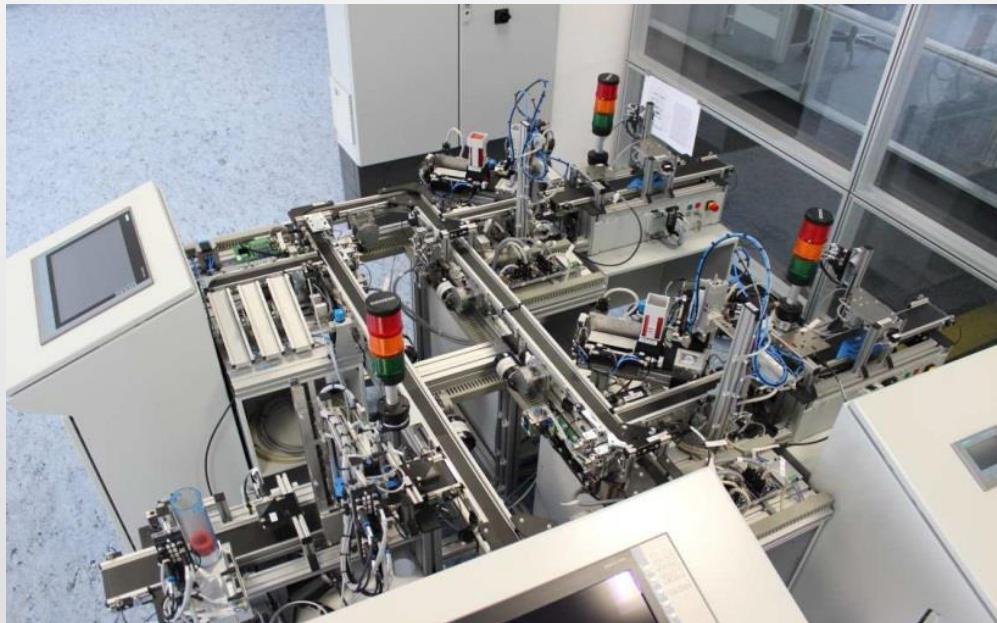
# Structure of a conventional „Factory“ -> Automation equipment



# „Smart Factory“ -> Part 1: CAD-software for Design



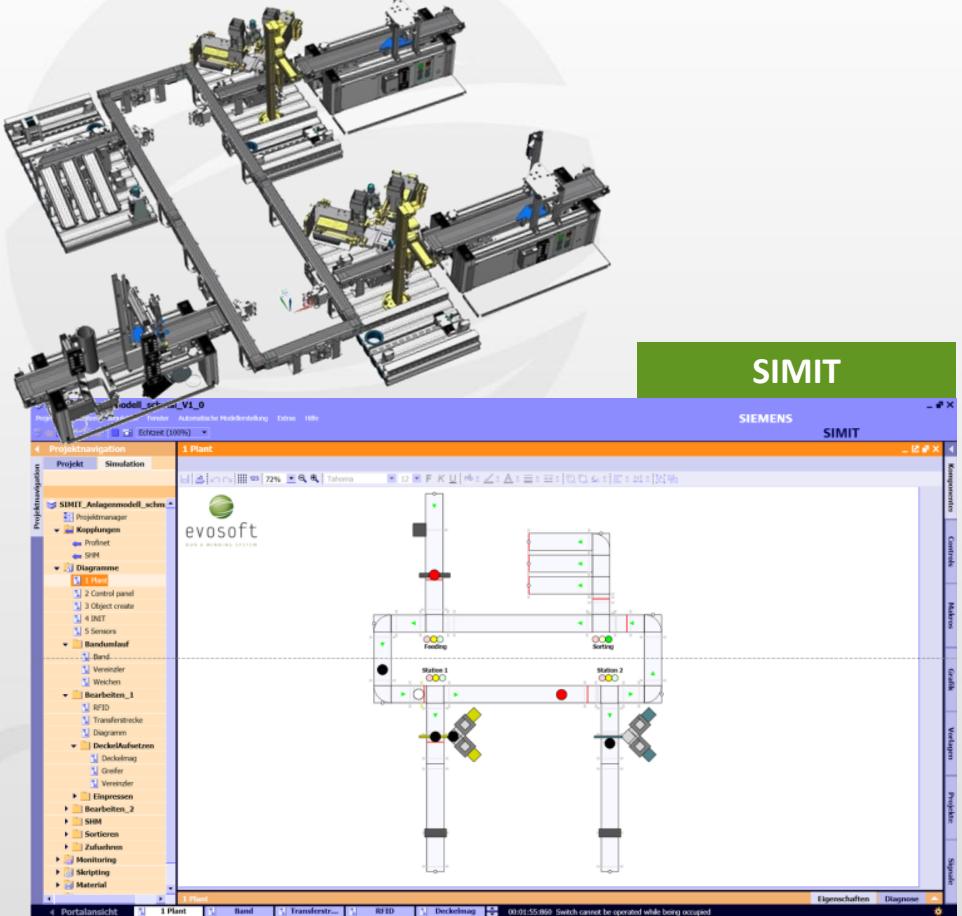
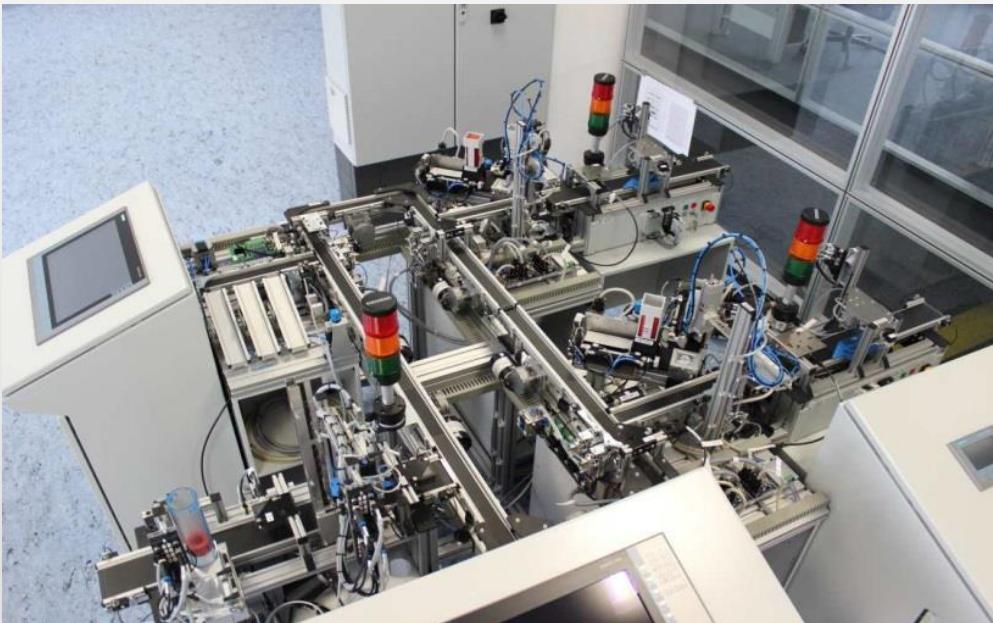
# „Smart Factory“ -> Part 2: Mechatronic Concept Designer for Simulation



NX MCD (Mechatronics Concept Designer):

Digitaler Zwilling für Mechatronisches Engineering und Virtuelle Inbetriebnahme im Maschinenbau

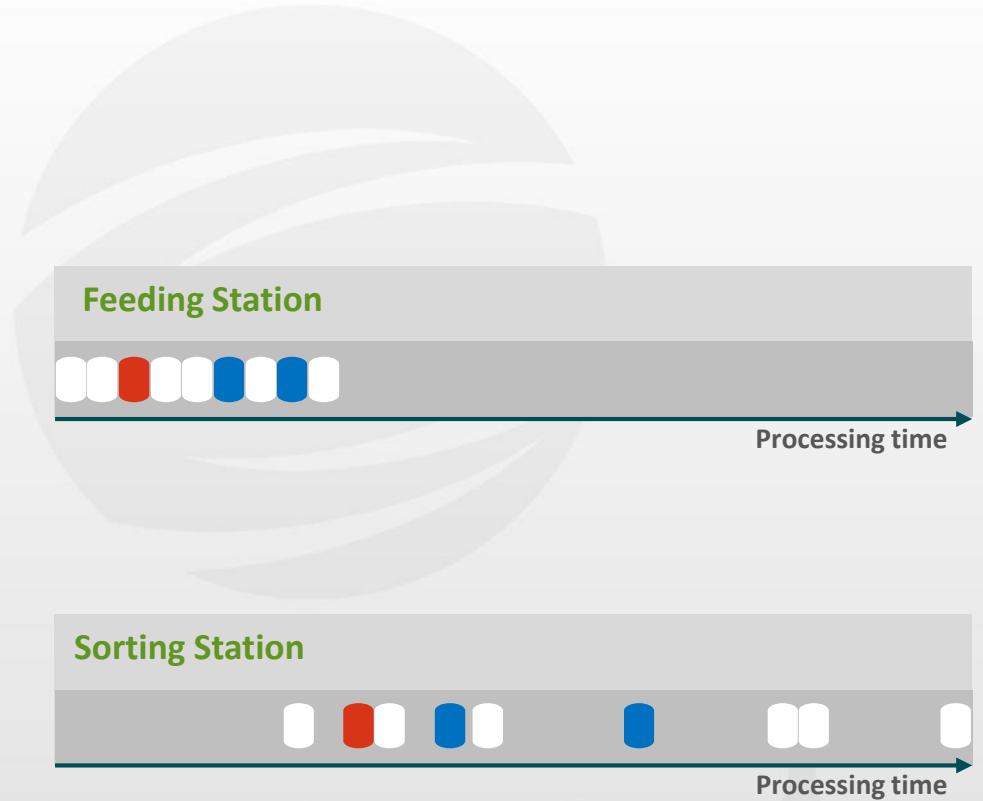
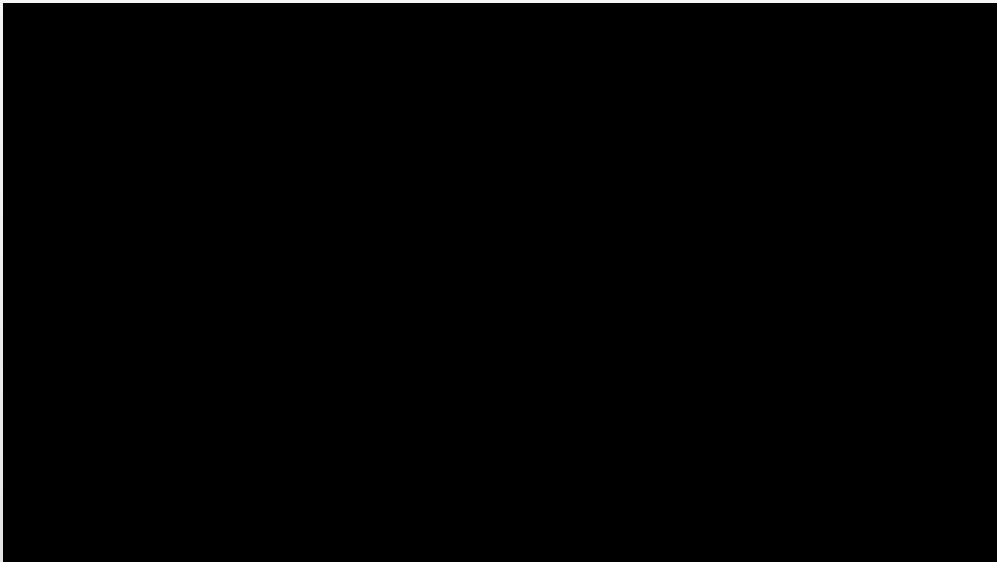
# „Smart Factory“ -> Part 3: SIMIT for Automation Simulation



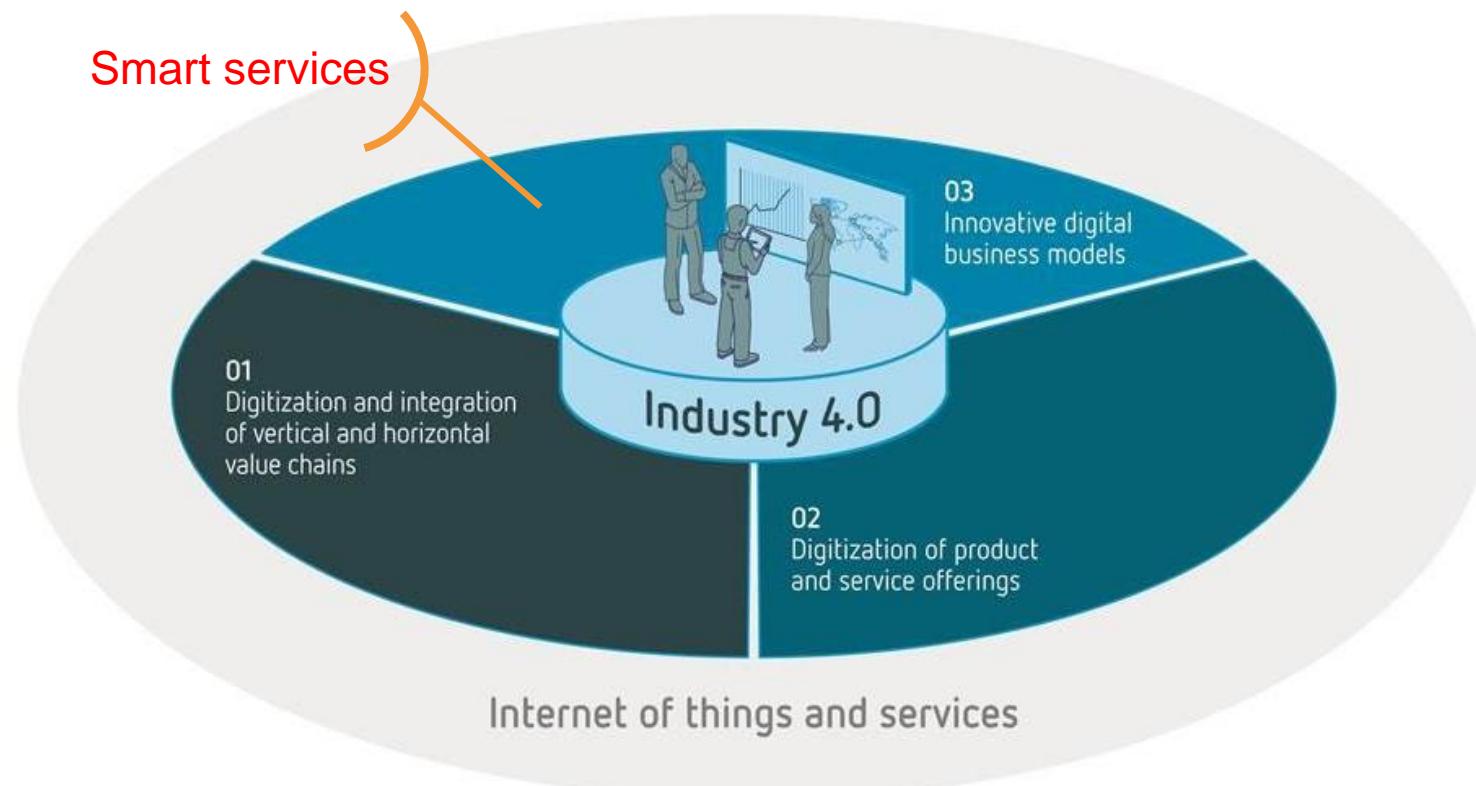
Simulation SIMIT:

Simulationssoftware von SiEMENS Automatisierungssystemen

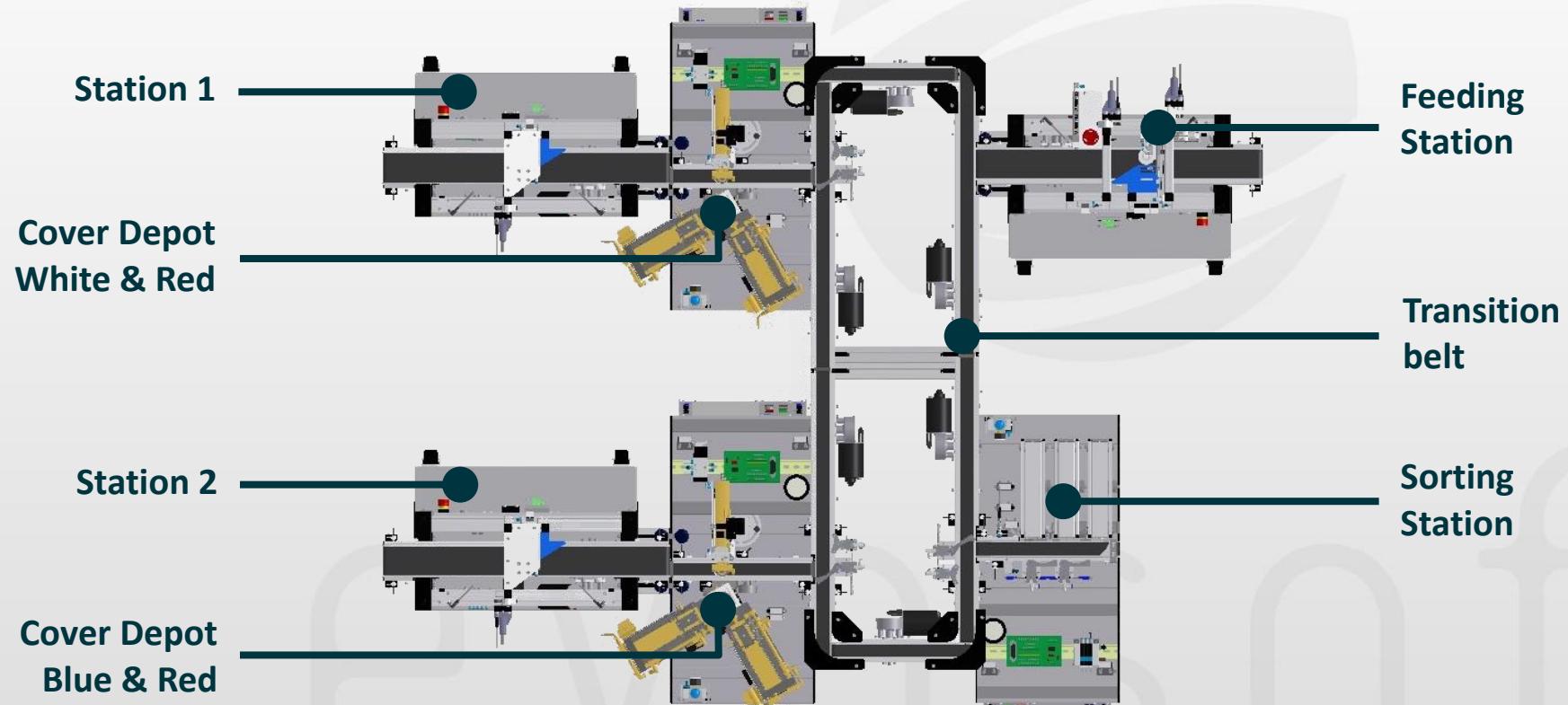
# Behaviour of conventional „Factory“



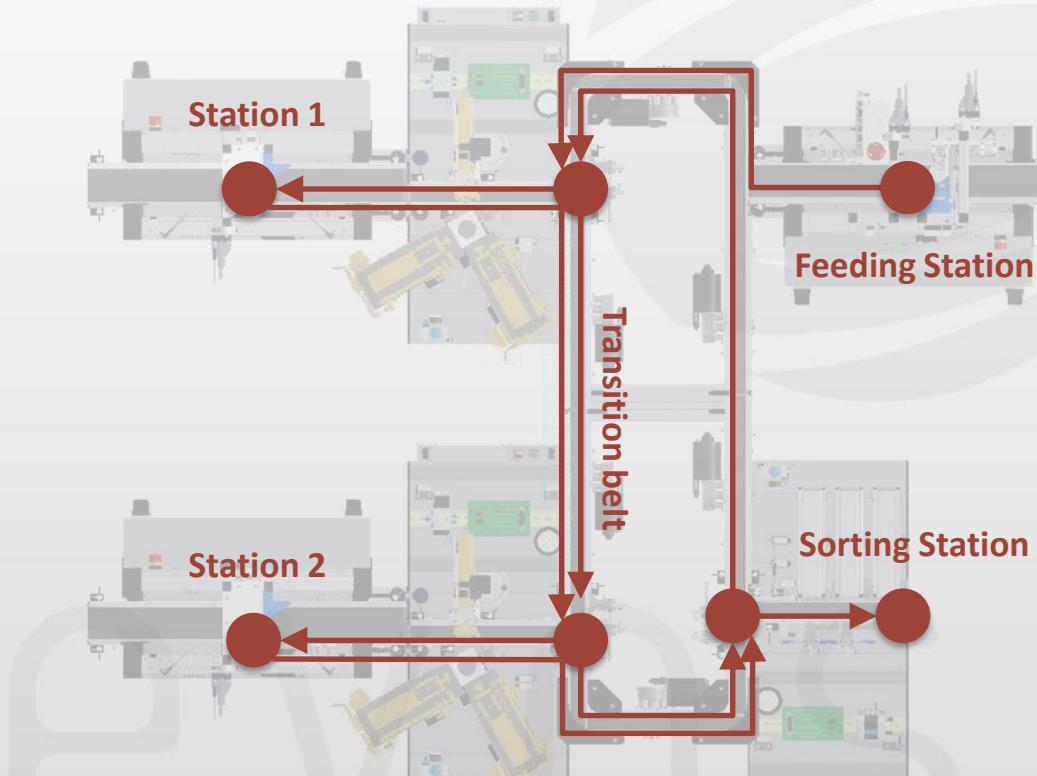
# Example for „Smart Services“ in a conventional „Factory“: How to improve a conventional „Factory“ with „Smart Services“



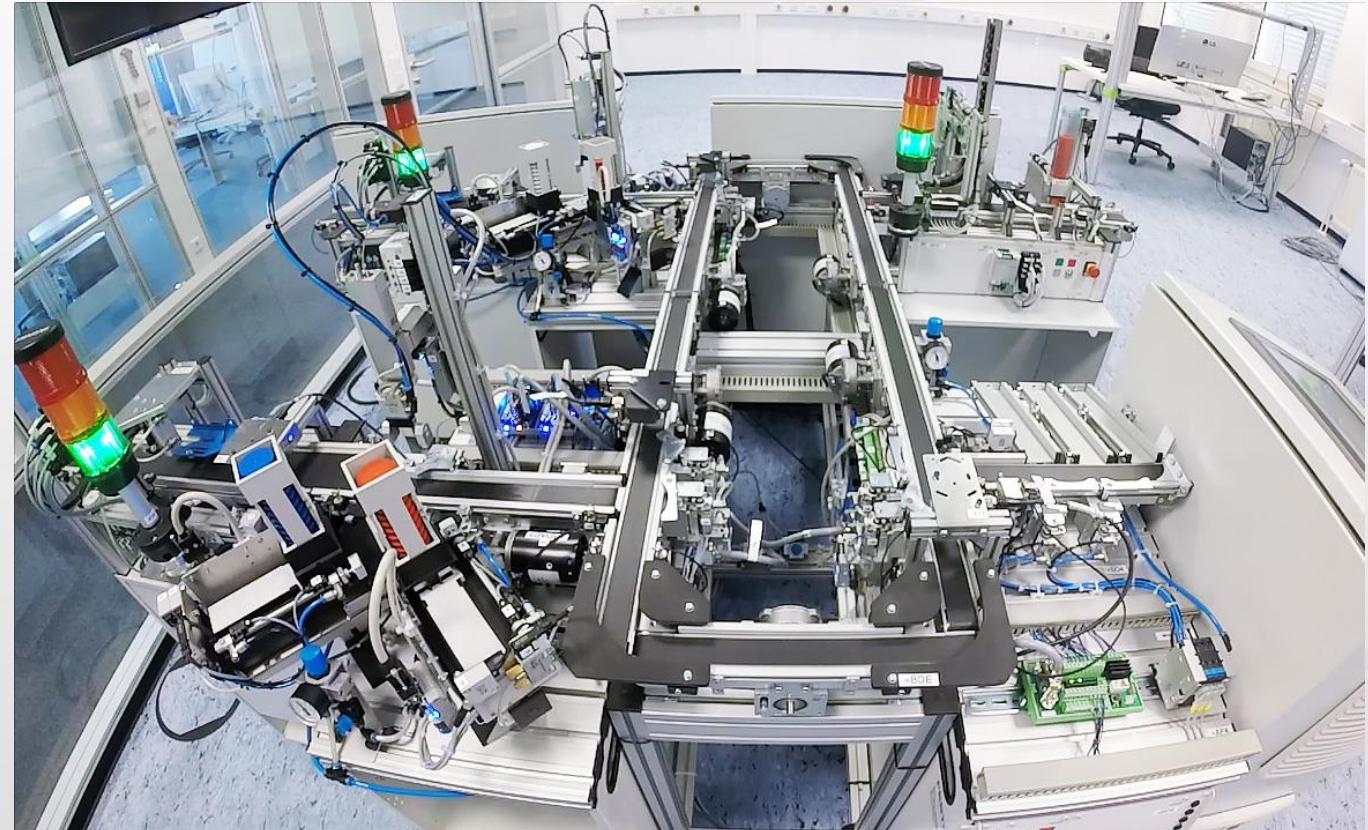
# Structure of a conventional „Factory“ -> Layout in detail



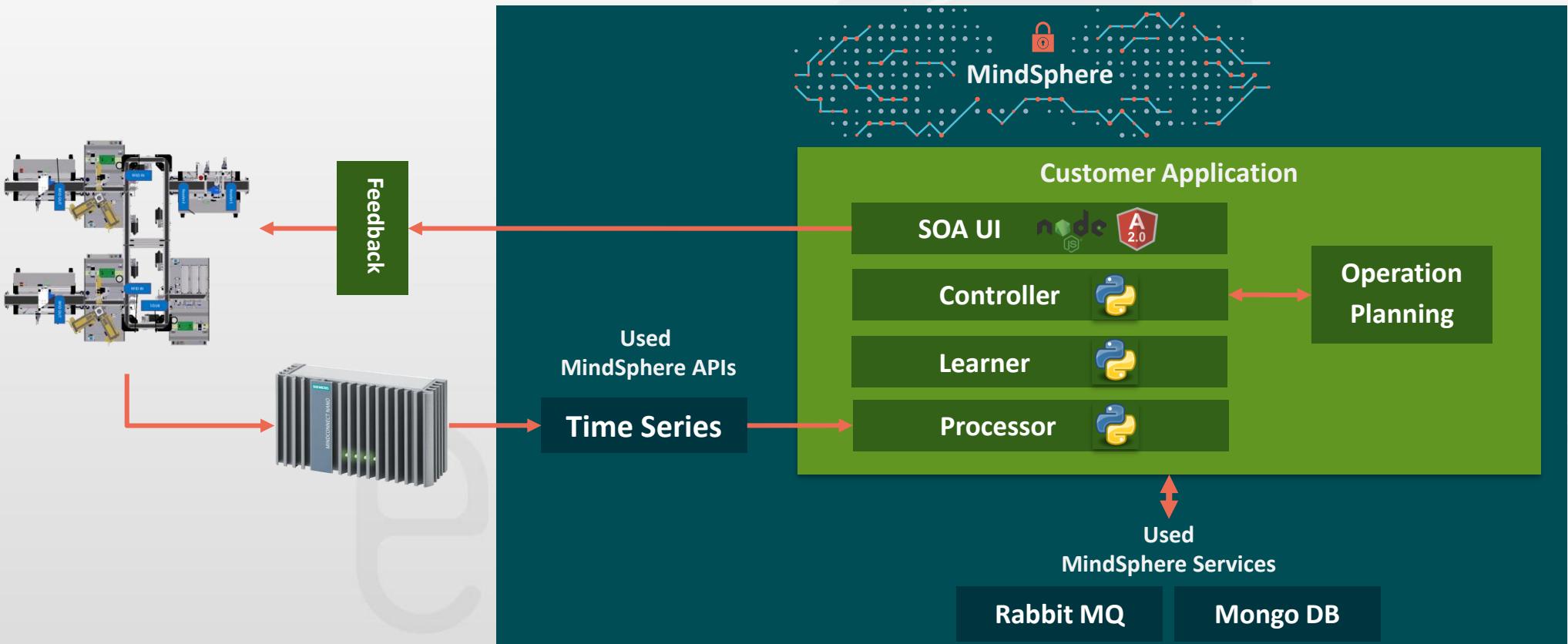
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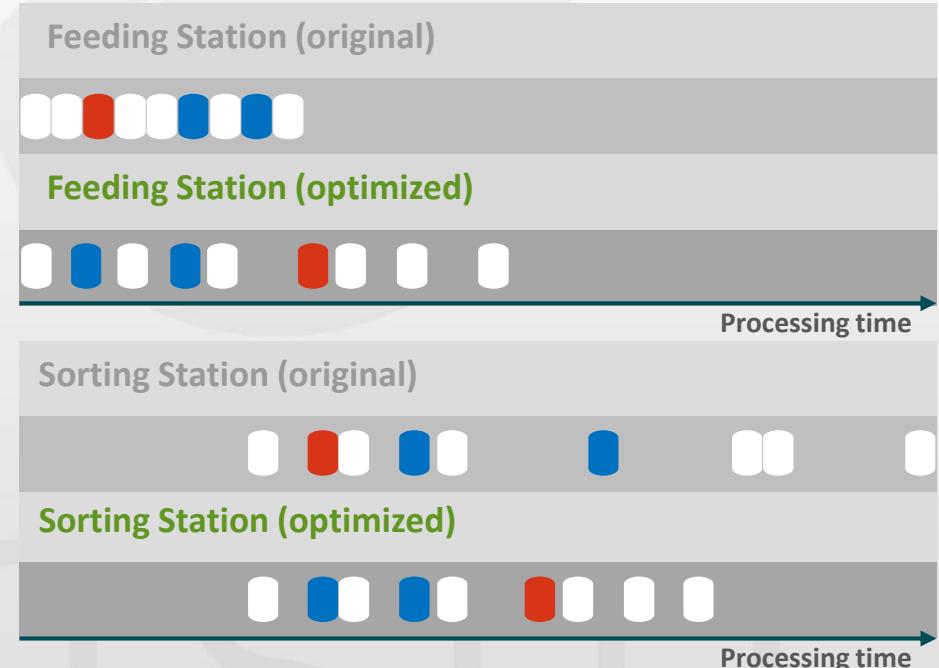
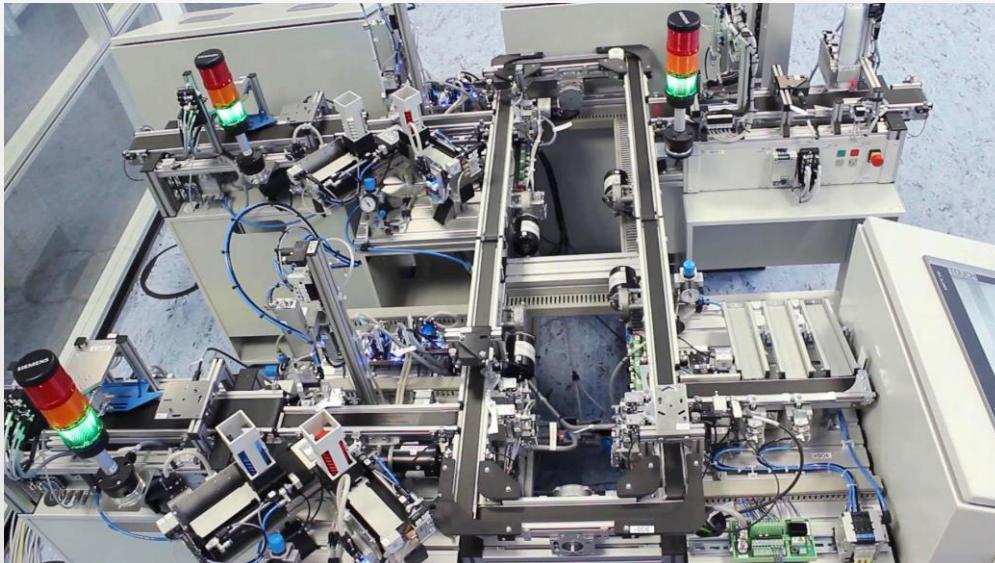
# Expansion of a conventional „Factory“ with „Smart Services“



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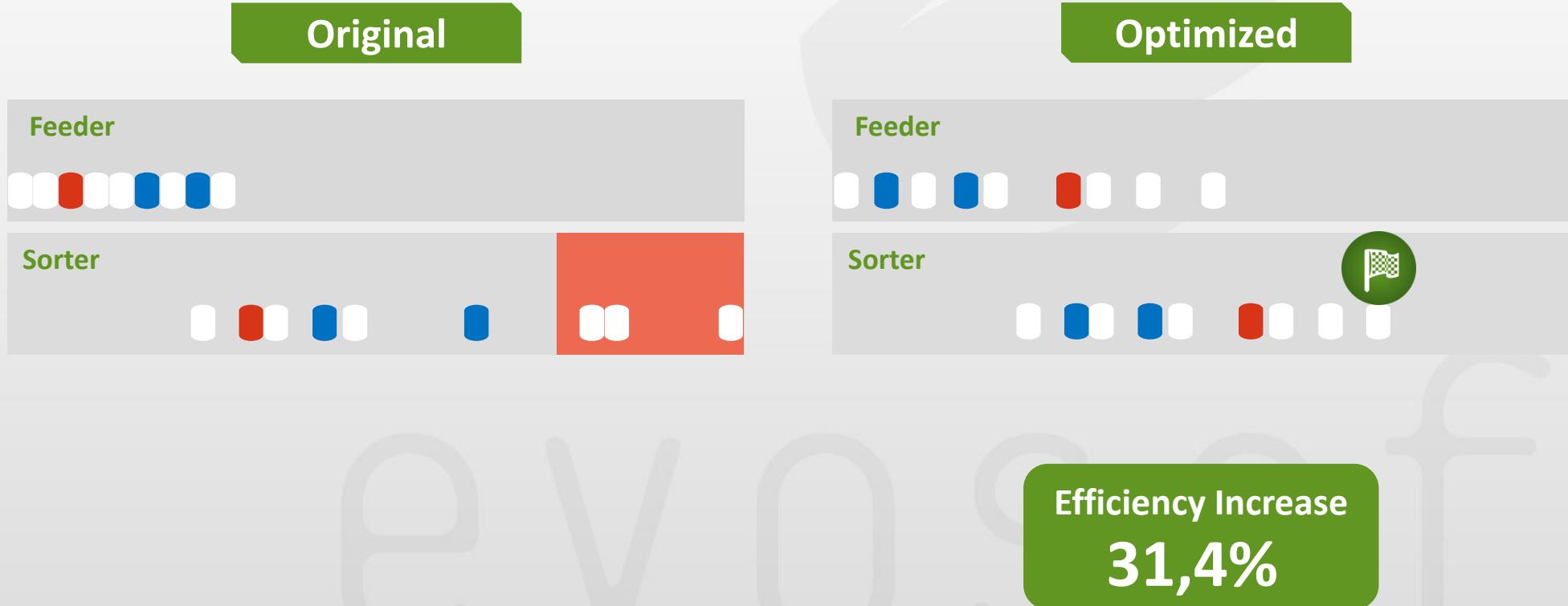


# Optimized Behaviour with „Smart Services“





# Impressive optimization of conventional „Factory“ with „Smart Services“



# Summary Investments

Original



Optimized



## Hardware

- Mindconnect Nano

## Software

- Cloud Integration
- Simulation License
- App Development

break-even within first year

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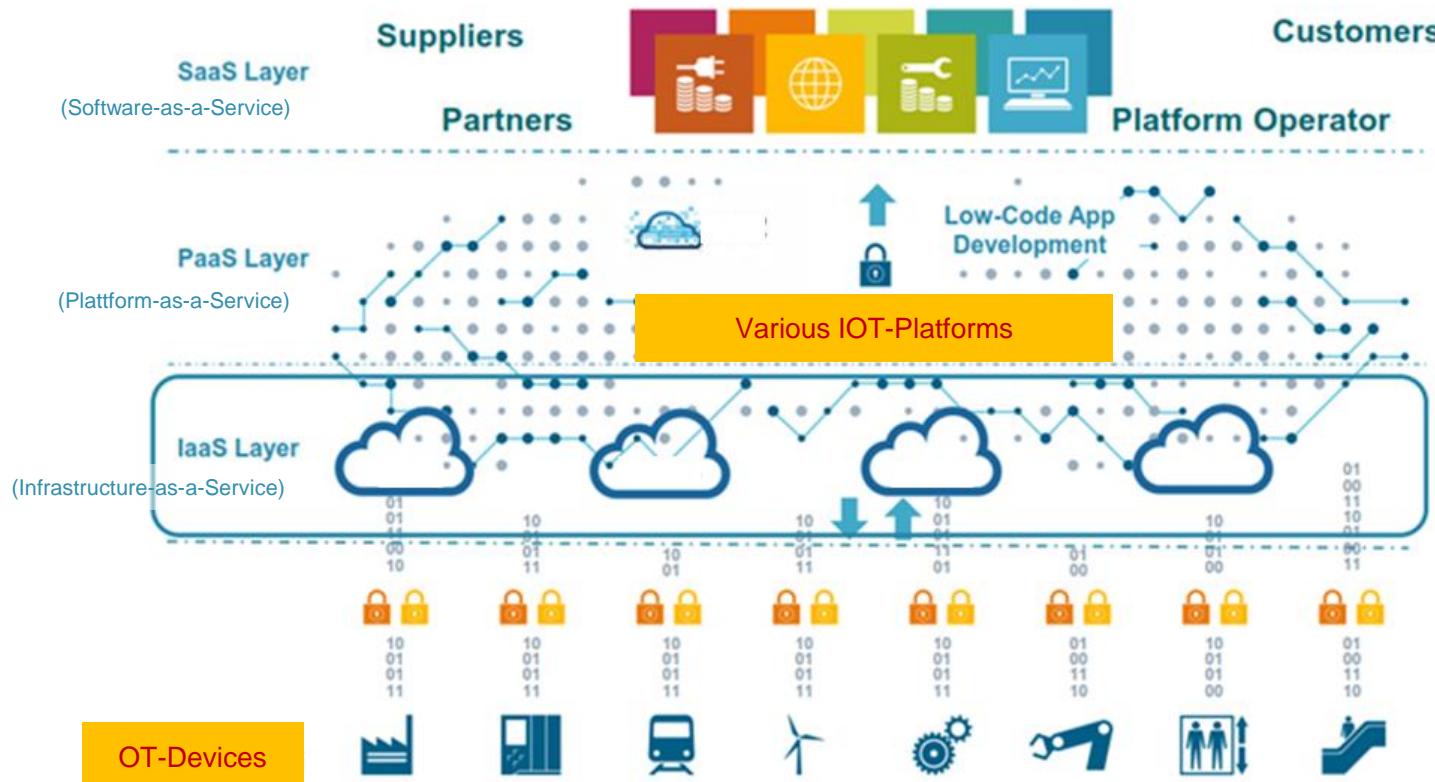
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„Industrie 4.0“ and Digitalization @ Siemens

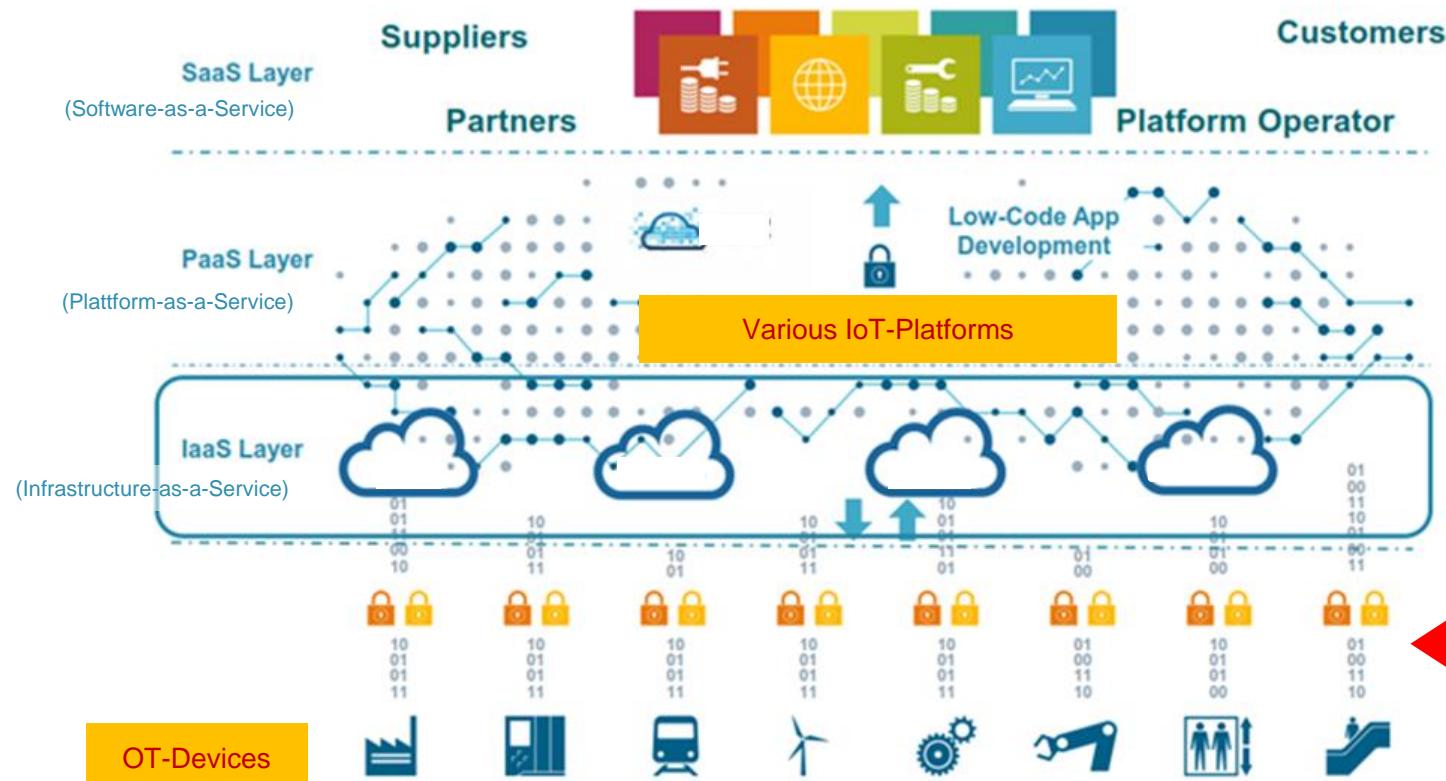
# „Digital Economy“ based on „IoT-Platforms“ for B2C and B2B



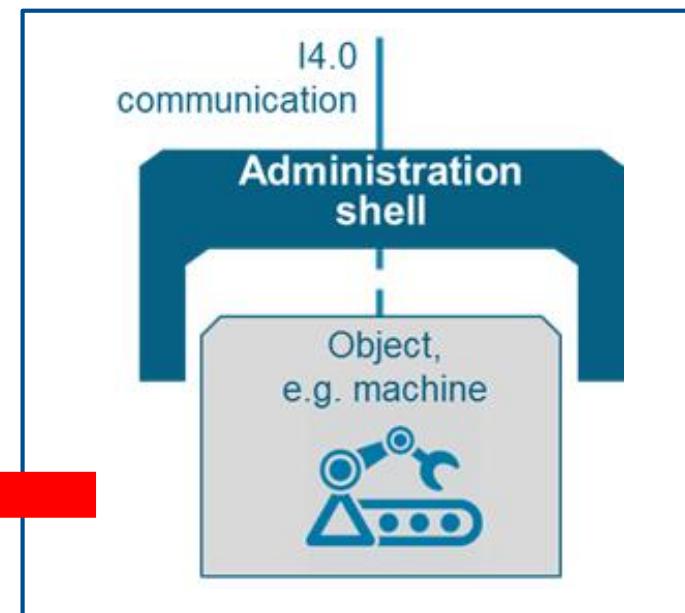
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will be analysed with „Apps“  
(Algorithms) at SaaS-Layer  
to „Smart Data“  
and distributed via INTERNET  
as „Smart Services“  
to the customers

Source:  
Grafik-Vorlage Siemens AG

# Strategic Approach „Industrie 4.0“: Cross-company Interoperability for OT-Devices enabled by Concept of „I4.0-Component with AAS“



I4.0-Component with AAS  
(Asset Administration Shell)



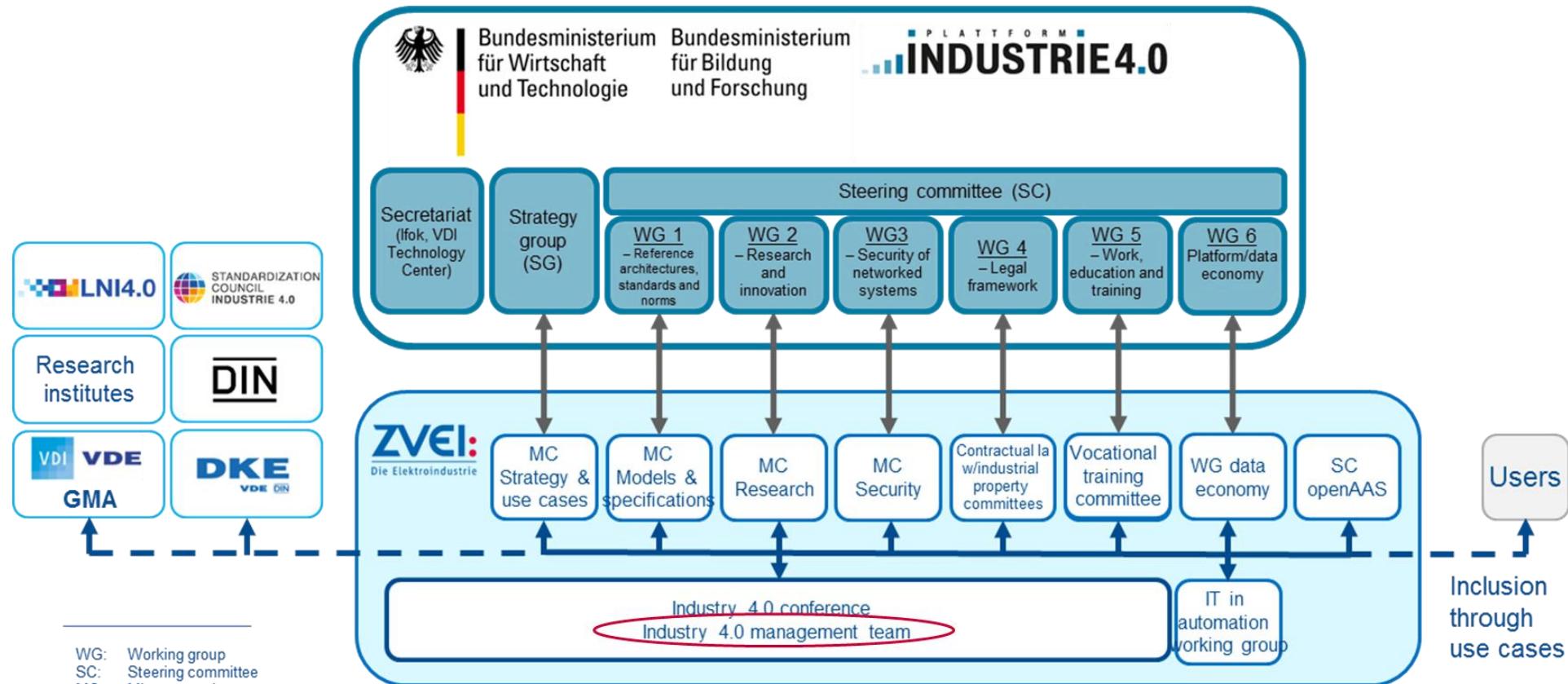
Source:  
Grafik-Vorlage Siemens AG

# ZVEI-Industrie 4.0 Management Team is the key stakeholder for Industrie 4.0 in Germany

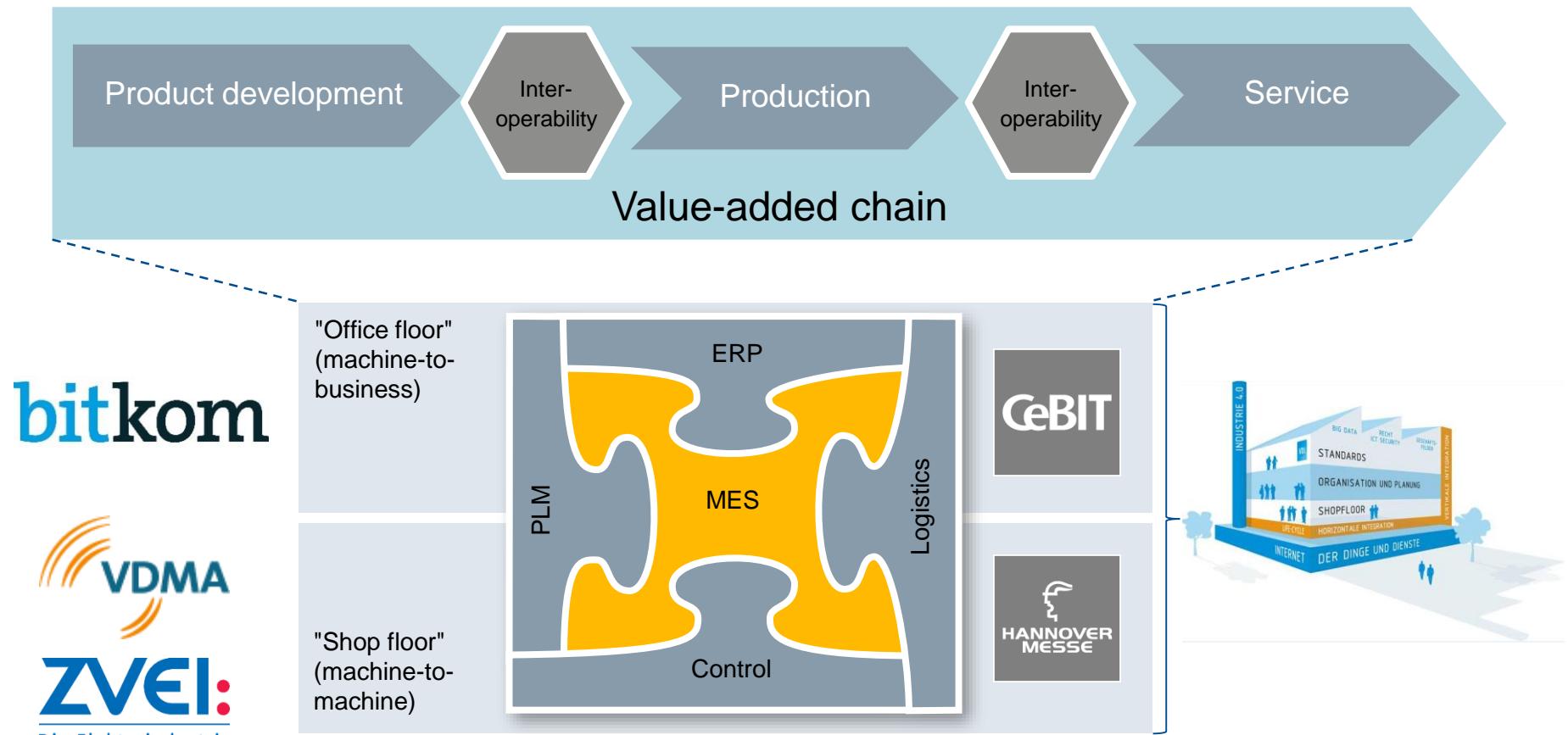


145  
Mitglieder  
aus  
90  
Unternehmen  
& Institute

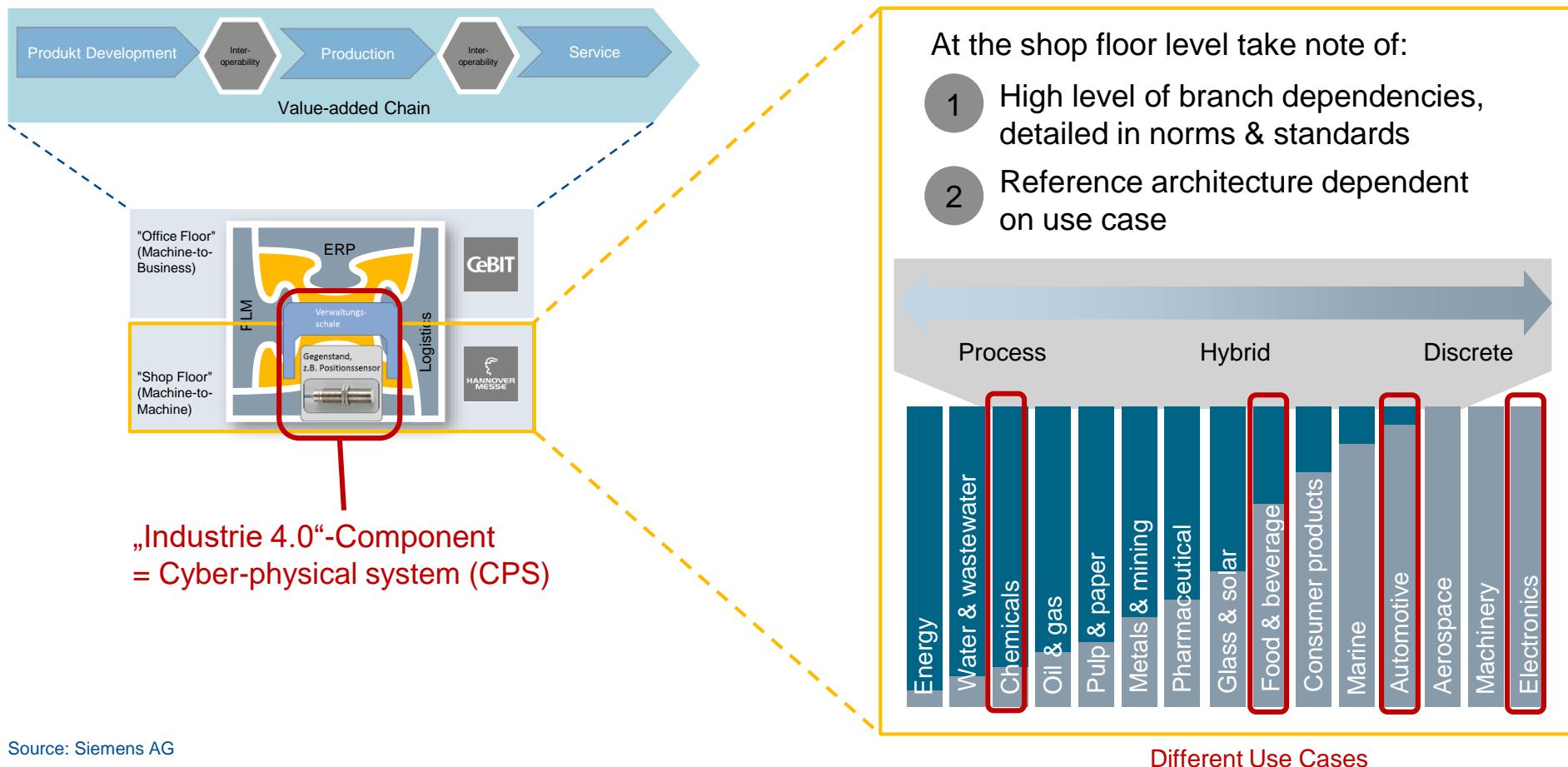
# ZVEI-management-team "Industrie 4.0" Exchange with the political "Industrie 4.0 platform"



# ZVEI-management-team defines areas of activity for “Industrie 4.0”, viewed from the technical perspective



# ZVEI-management-team defines „Industrie 4.0“-Component for different branches

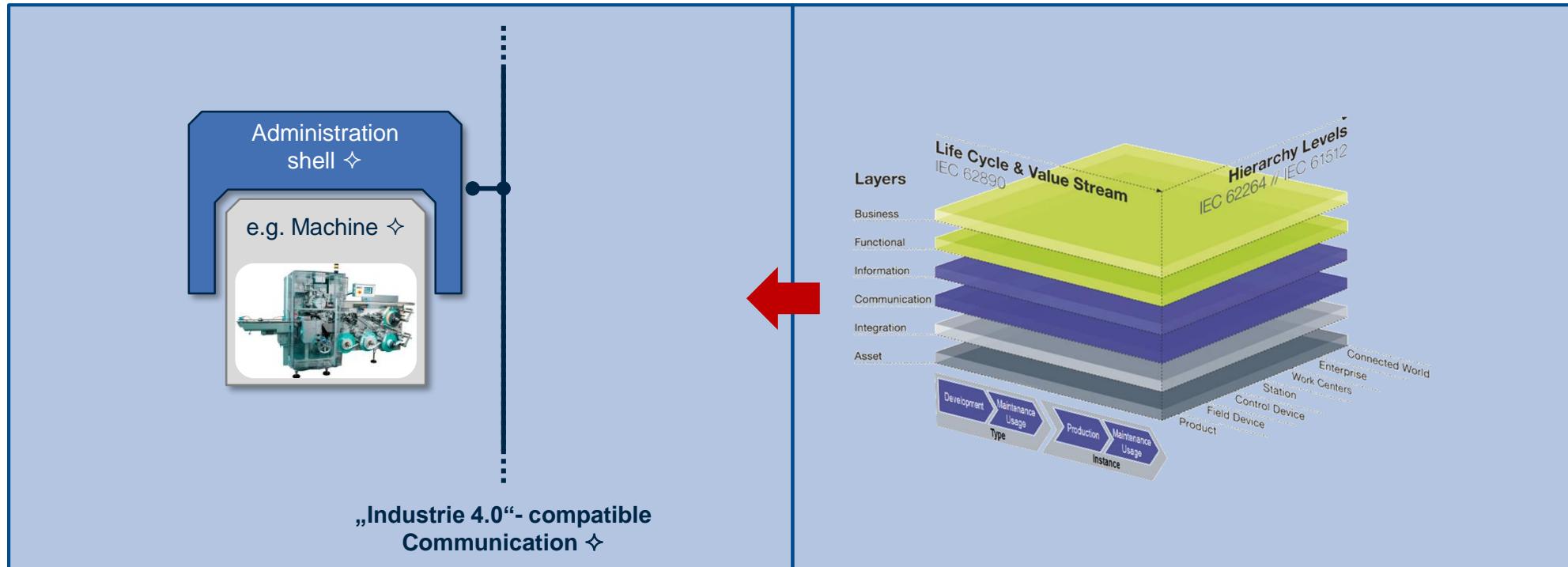


# Every „Industrie 4.0“-Component will be developed based on the Reference-Architecture-Model “RAMI 4.0“

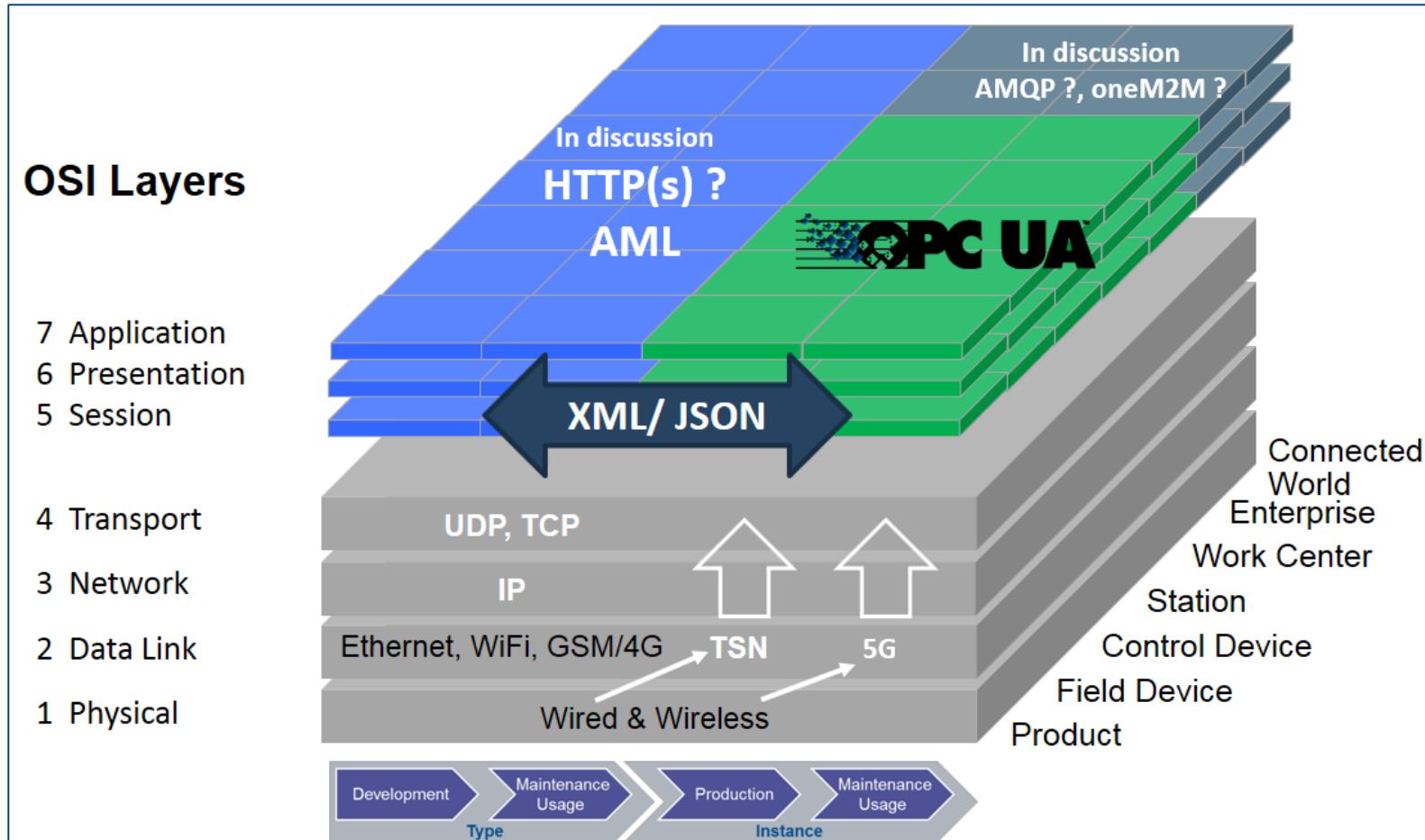
## „Industrie 4.0“-Component

## RAMI 4.0

Reference-Architecture-Model „Industrie 4.0“

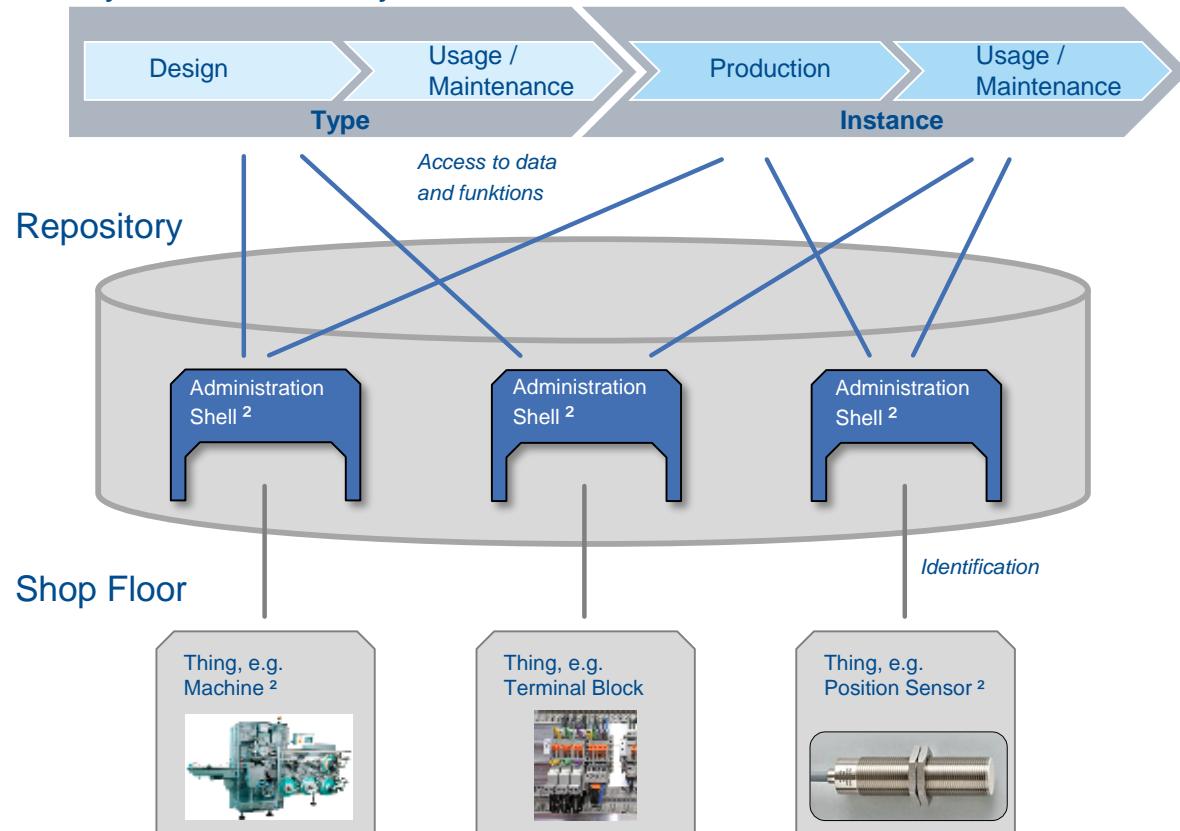


# Status Quo of the Reference-Architecture-Model “RAMI 4.0“



# Distribution along the life cycle: Administration Shells (data + functions) can be hosted centralized

Life cycle of the factory

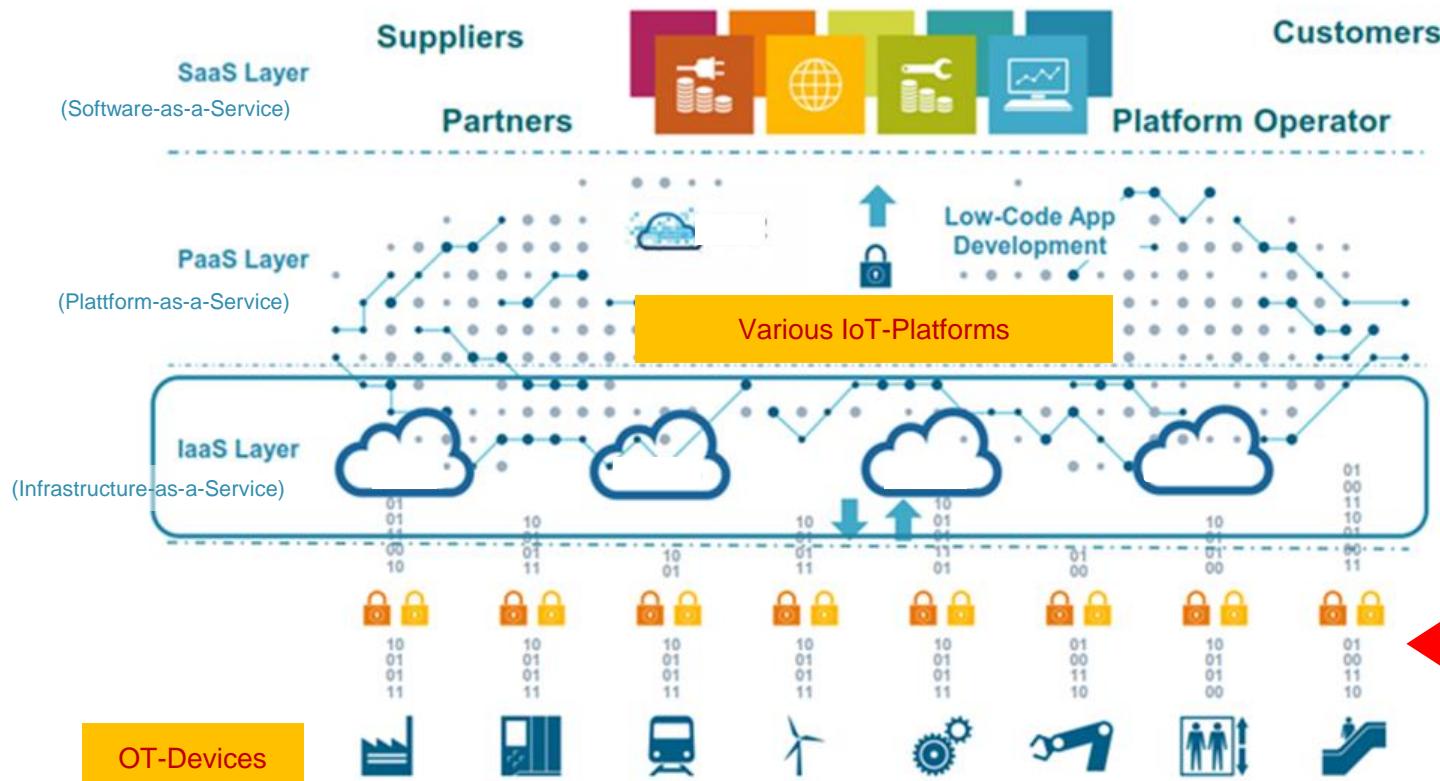


Tool support during life cycle

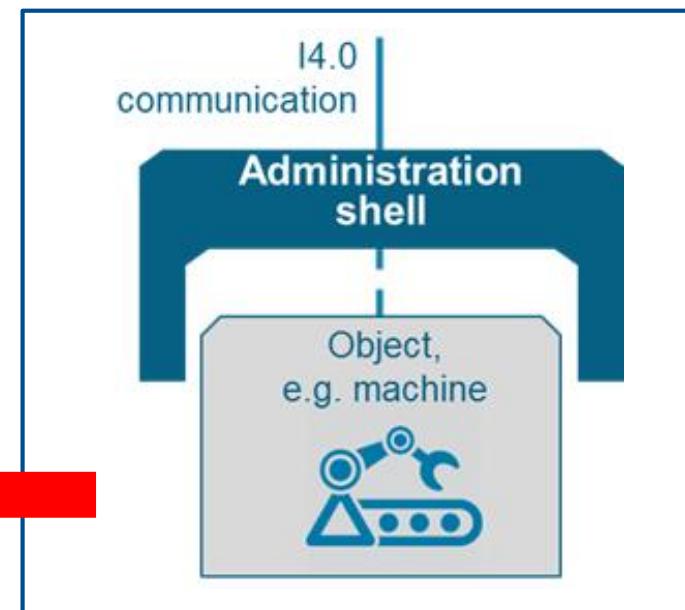
IT-server landscape

Components from various sources

# Strategic Approach „Industrie 4.0“: Cross-company Interoperability for OT-Devices enabled by Concept of „I4.0-Component with AAS“



**I4.0-Component with AAS  
(Asset Administration Shell)**



Source:  
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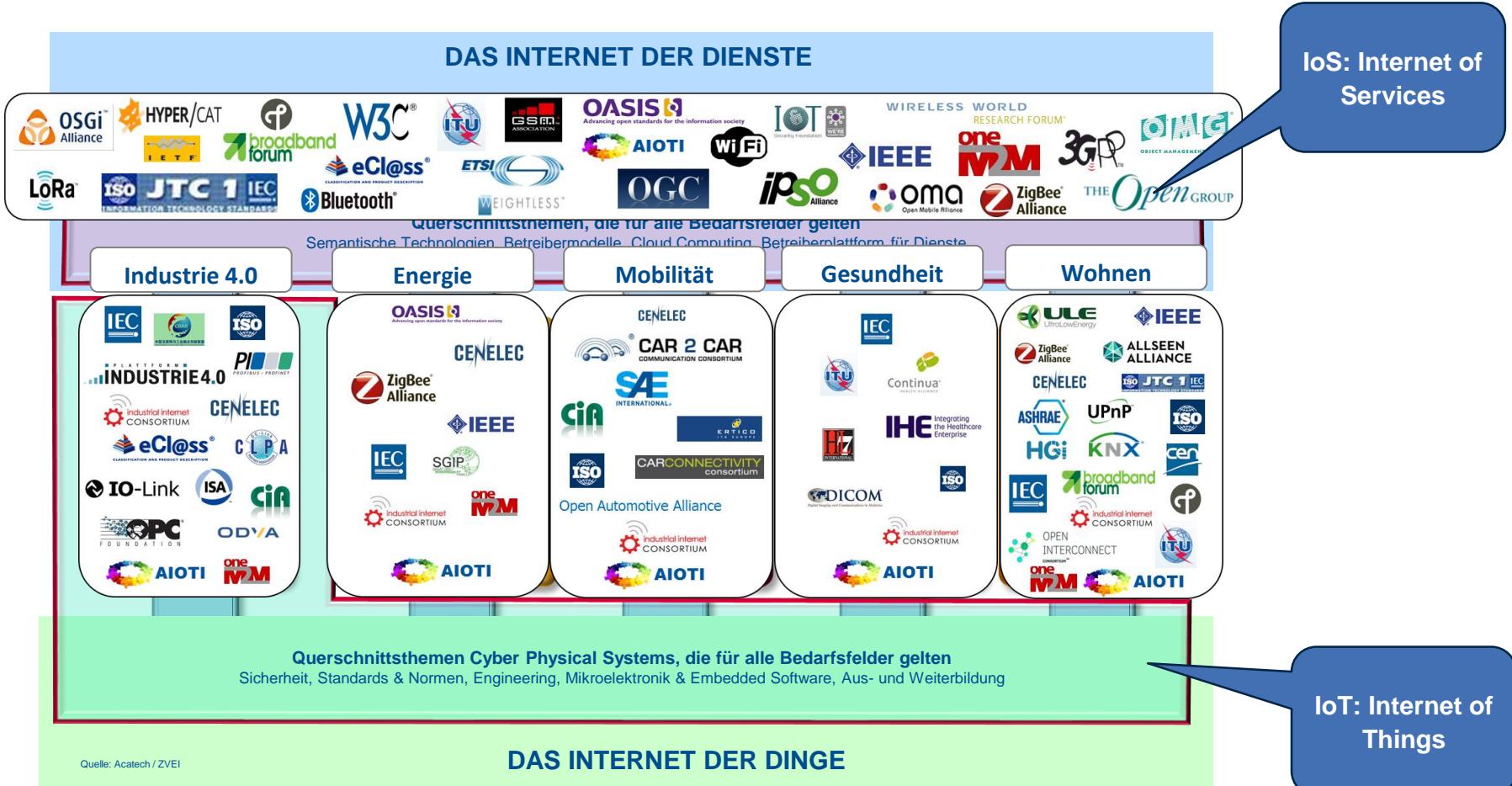
„Industrie 4.0“ and Digitalization @ Siemens

# In the „Analogous Economy“ the fully consensed-based Standardisation is well established

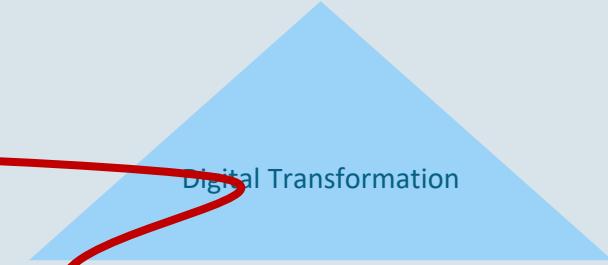


Quelle: DIN und eigene Grafik

# In the „Digital Economy“ the „Konsortial Standardisation“ is most relevant -> the „Standardisation Zoo“



Plattform I4.0 is extended by „SCI4.0“ and „LNI4.0“



Overcoming boundaries – Shaping the Future.

A digital collaboration platform



# STANDARDIZATION COUNCIL INDUSTRIE 4.0

A joint project of:

**bitkom**

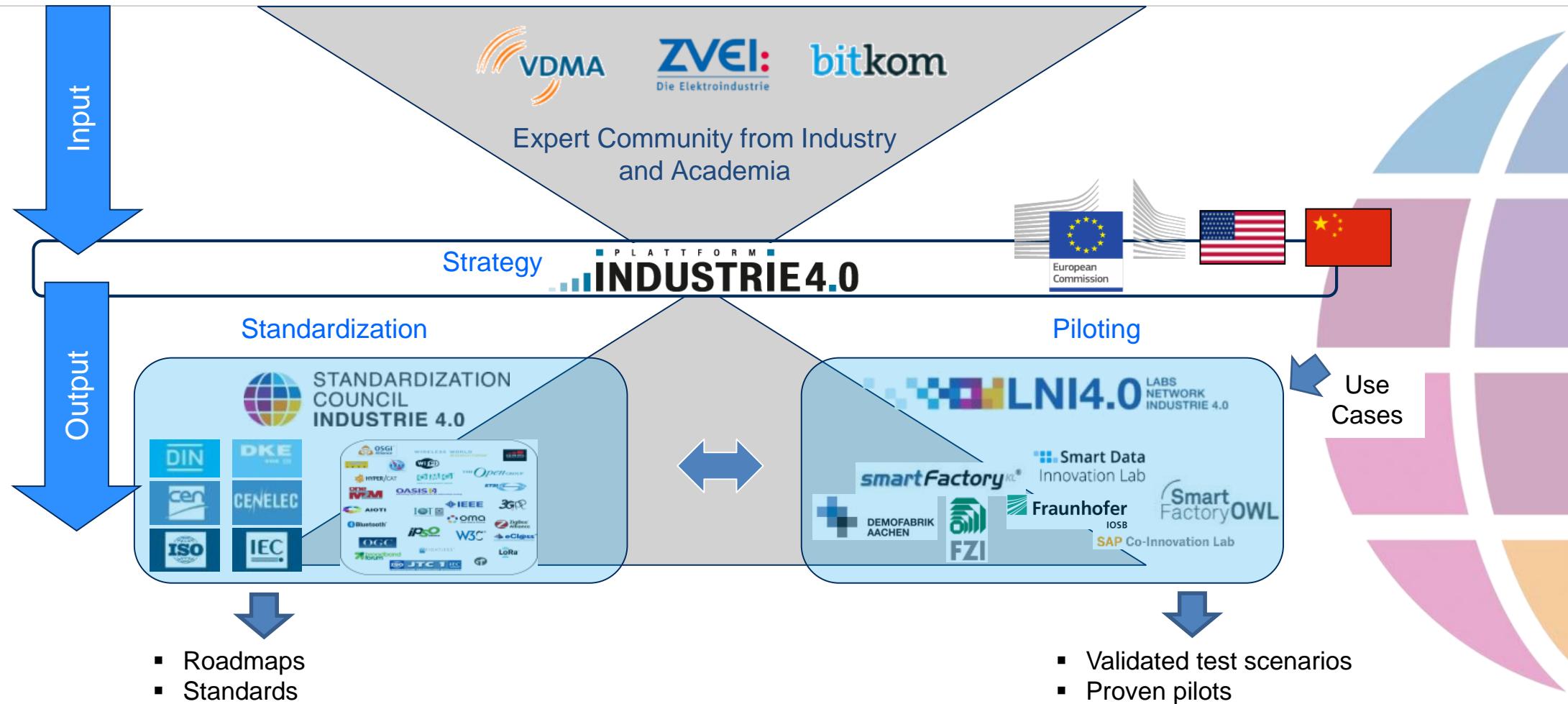
**ZVEI:**  
Die Elektroindustrie

 **VDMA**

**DKE**  
VDE DIN

**DIN**

 **...INDUSTRIE4.0**





# Overview

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- 2
- 3
- 4
- 5

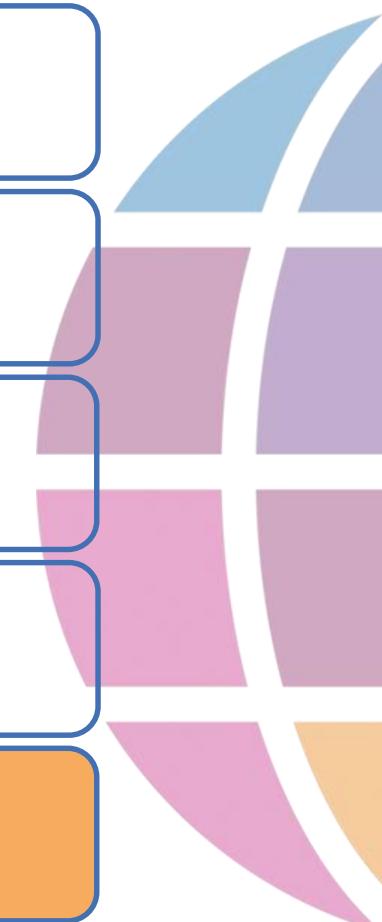
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Standardisation 4.0

„Industrie 4.0“ and Digitalization @ Siemens



**Vision 2020+**

**New company organization has been going live on April 1, 2019**

**SIEMENS**  
*Ingenuity for life*

### Operating Companies

#### Gas and Power



#### Smart Infrastructure



#### Digital Industries



### Strategic Companies

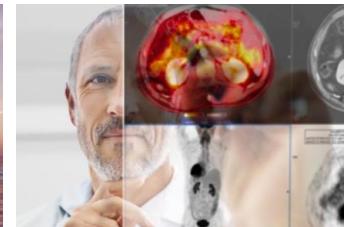
#### Mobility



**SIEMENS Gamesa**  
RENEWABLE ENERGY



**SIEMENS**  
Healthineers



### Service Companies

#### Financial Services

#### Global Business Services

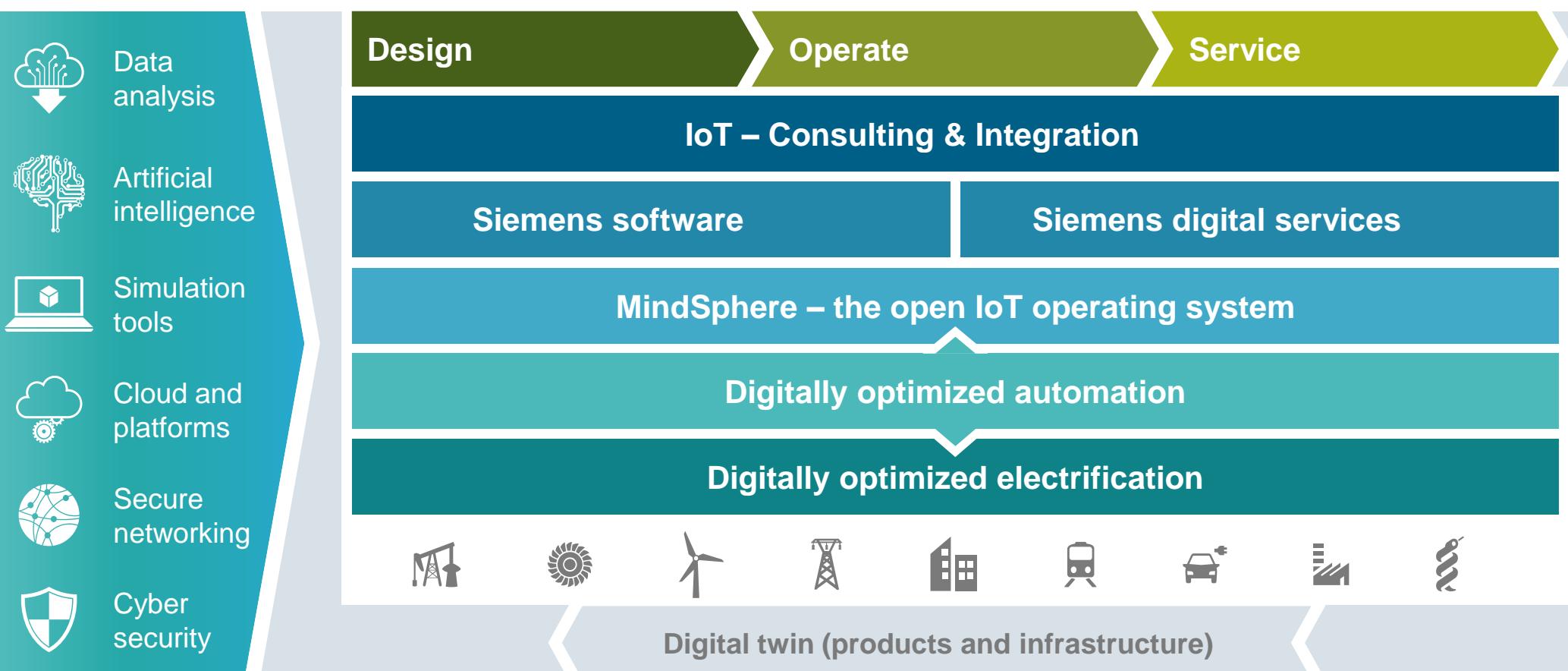
#### Real Estate Services

### Corporate Development

(Corporate Technology, IoT Integration Services, Next47, Portfolio Companies)

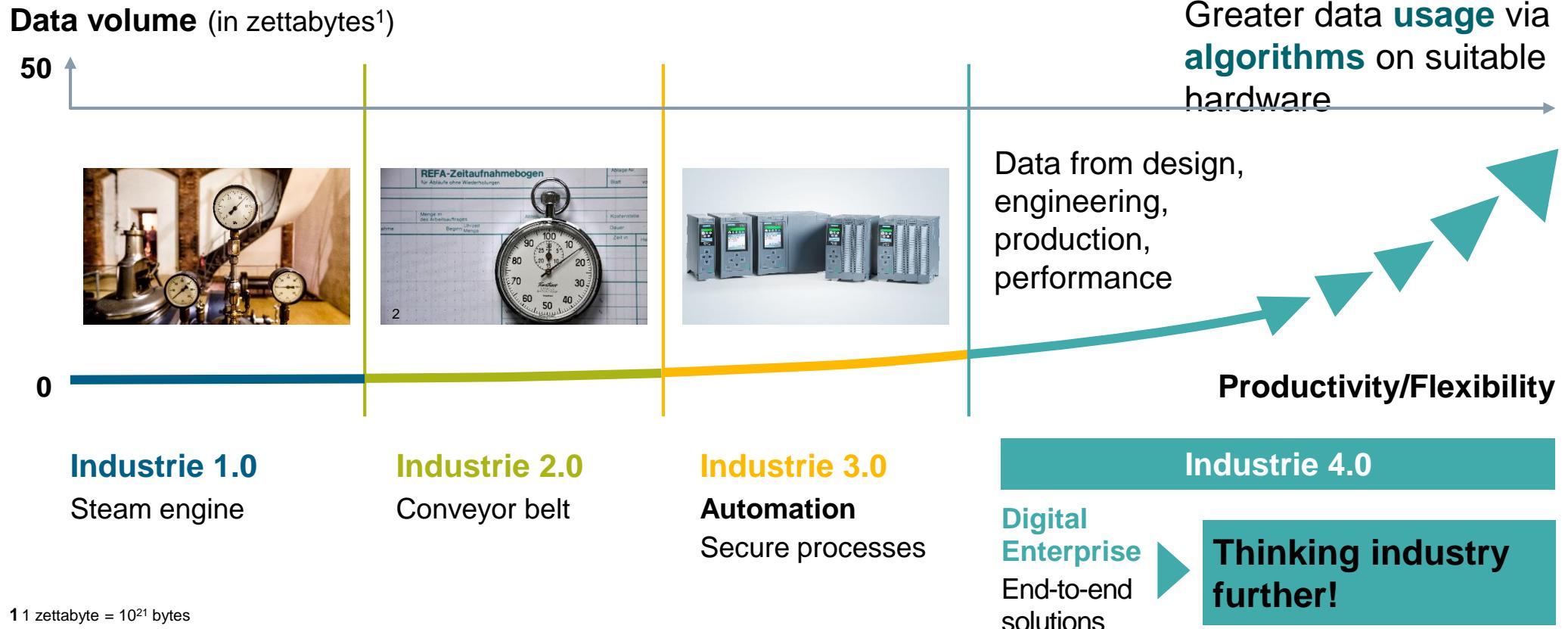
# Our digital portfolio

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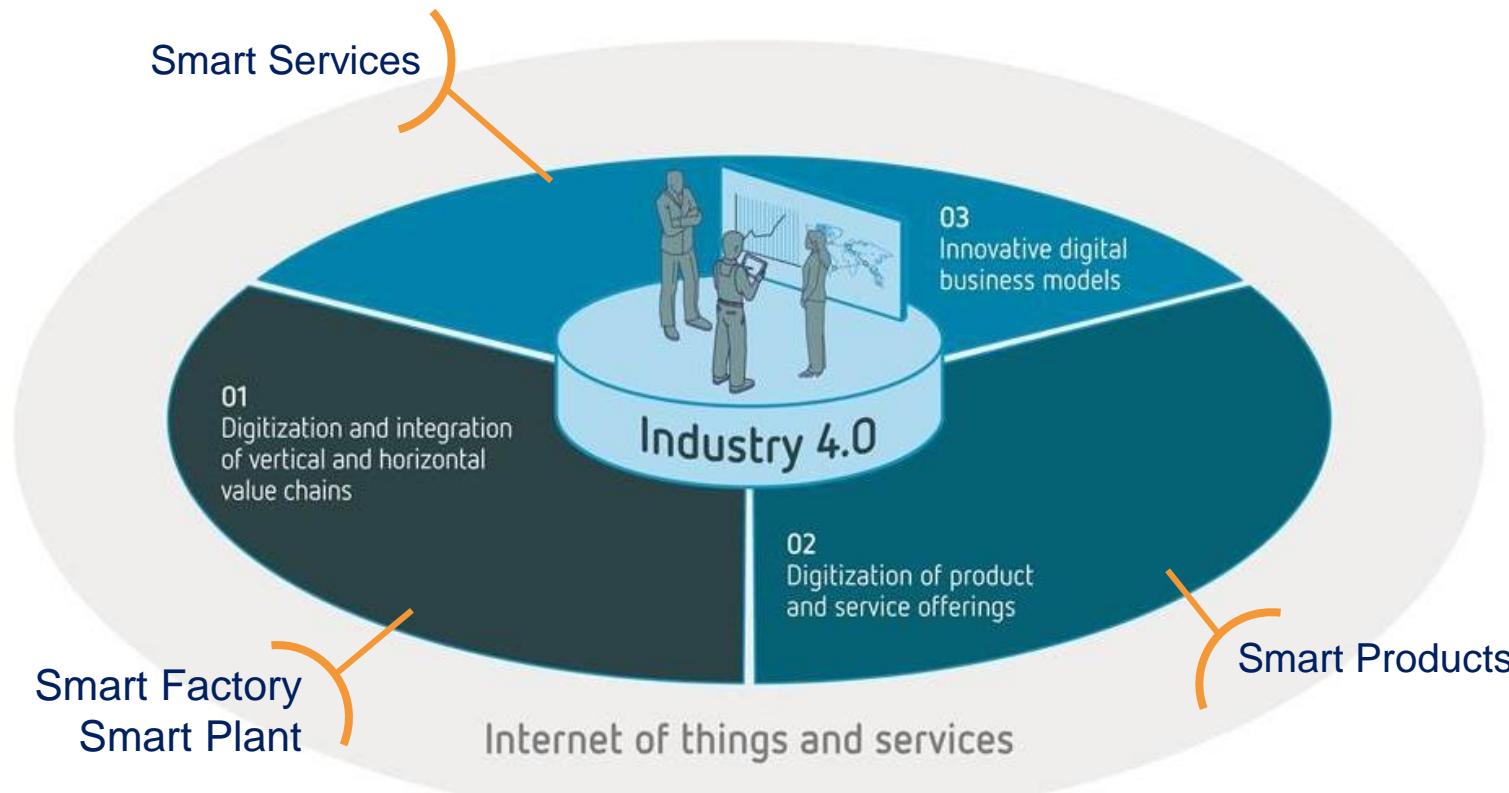


# Growing volumes of data in the digital transformation are opening up new productivity potential and greater flexibility

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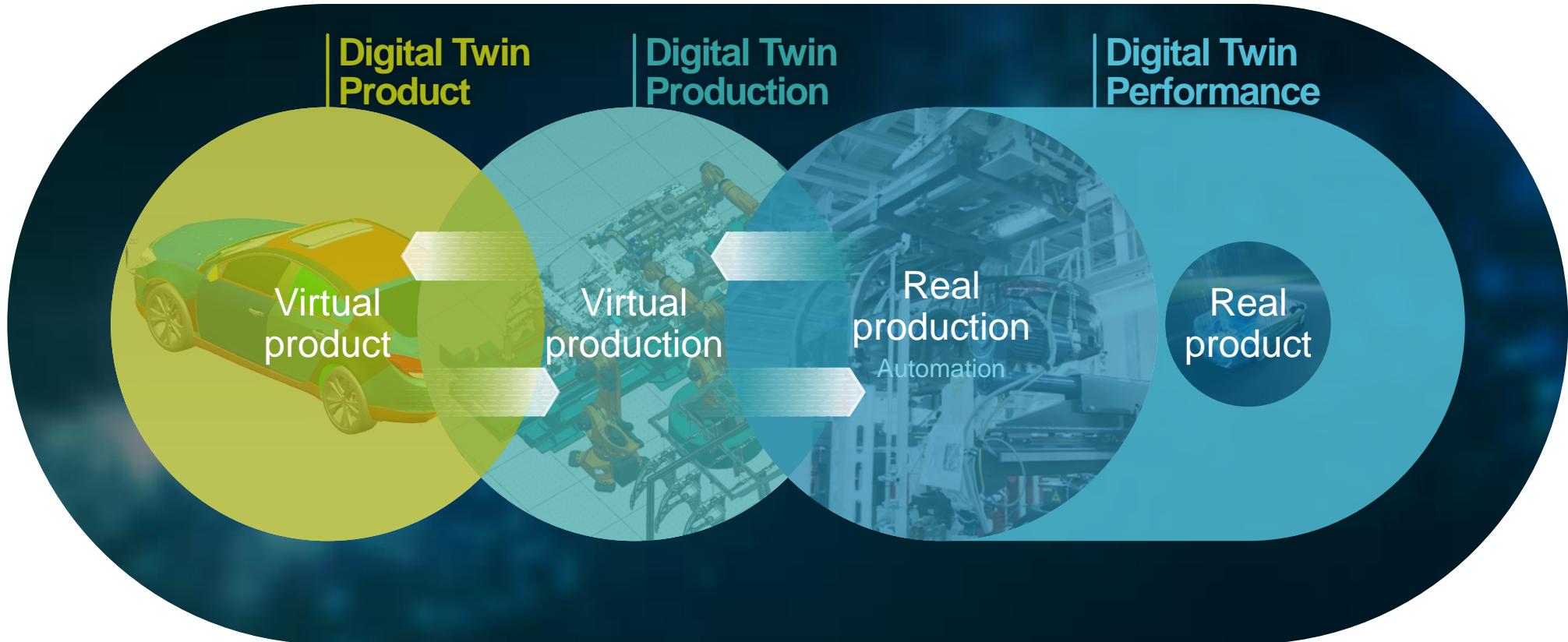
# „Industrie 4.0“ impacts on every company in 3 dimensions



Quelle: ZVEI nach PwC

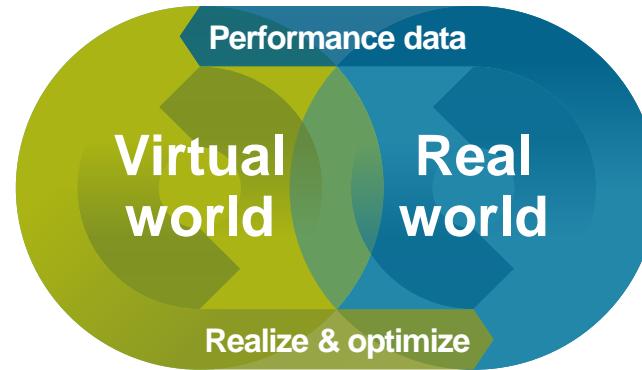
# The Digital Twin of the performance enables continuous analysis of both product and production

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# Digital Enterprise software platforms – comprehensive, constantly expanding software portfolio

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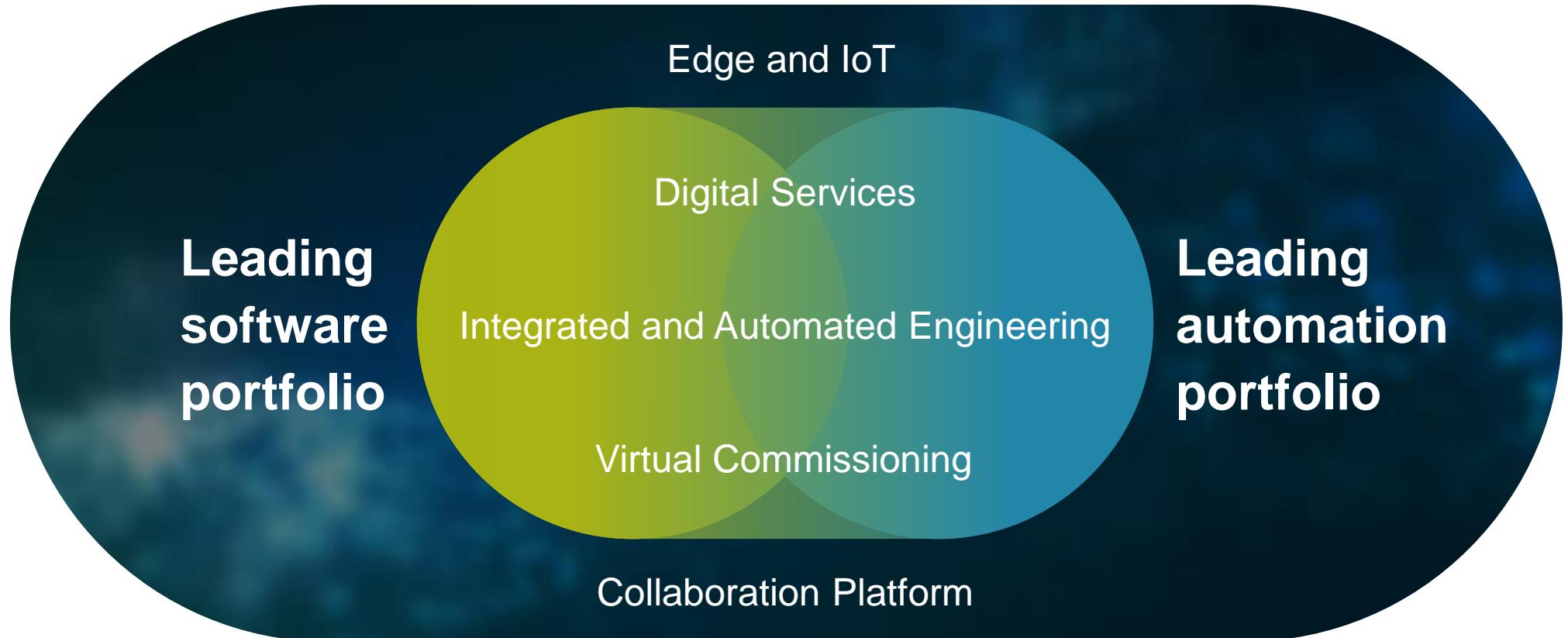
## MindSphere

NX CAD	Teamcenter Manufacturing	NX Line Designer/MCD/Automation Designer	Simatic IT	MindSphere Apps
Polarion			Camstar	Digital Lifecycle Service
Simcenter	NX CAM / Additive	Simit	WinCC/SCADA	Asset Performance Suite
Mentor Xpedition	Tecnomatix	TIA Portal	CNC Shop floor Mgt SW	
Mentor Capital	Mentor Valor	Simatic PCS7	Edge Apps	

## Teamcenter, Comos, PlantSight

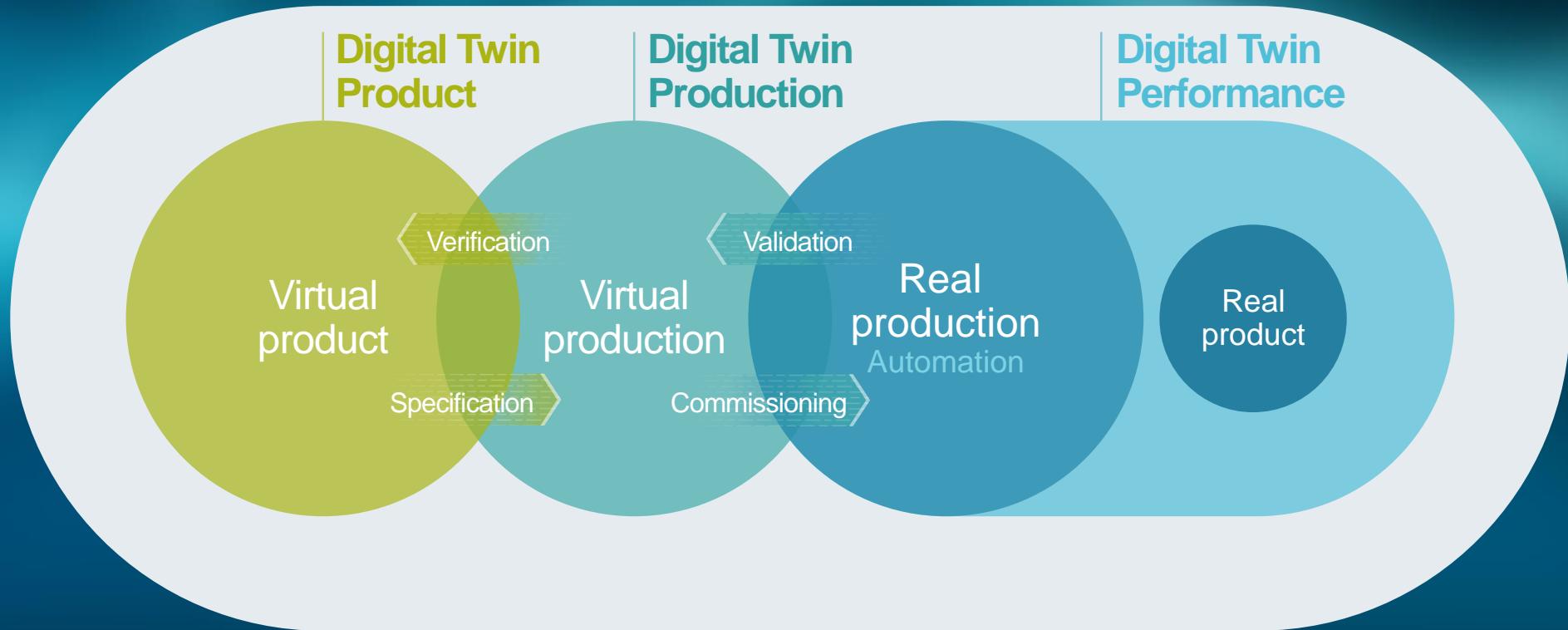
**Innovations through integration of software and automation,  
based on deep domain know-how**

**SIEMENS**  
*Ingenuity for life*



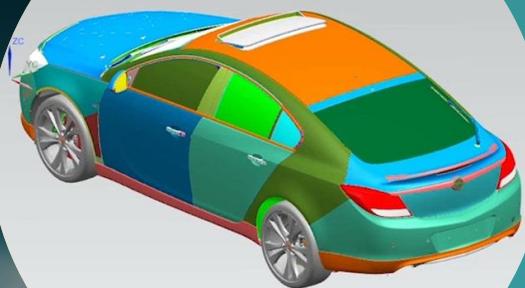
# The most holistic Digital Twin

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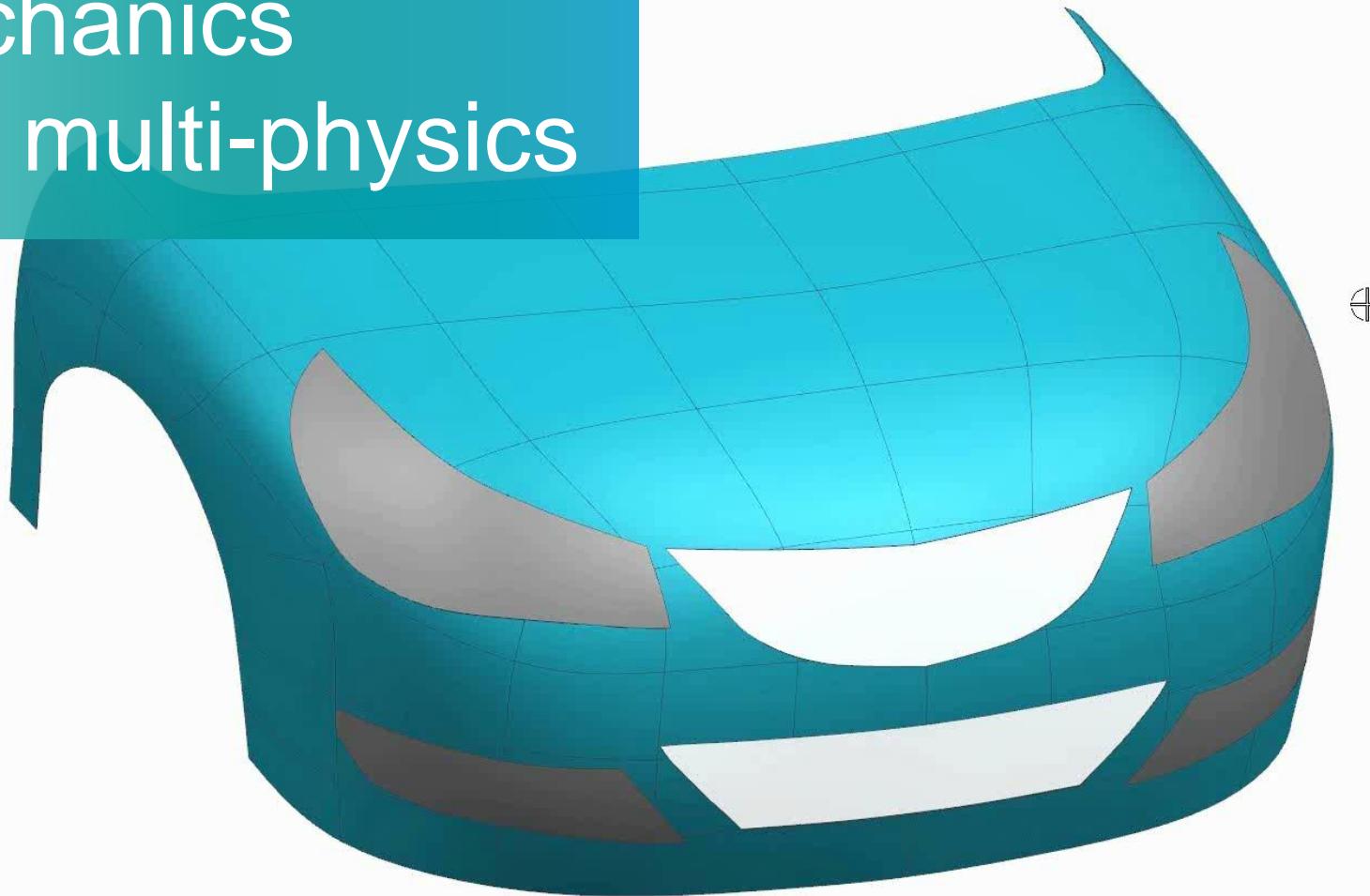


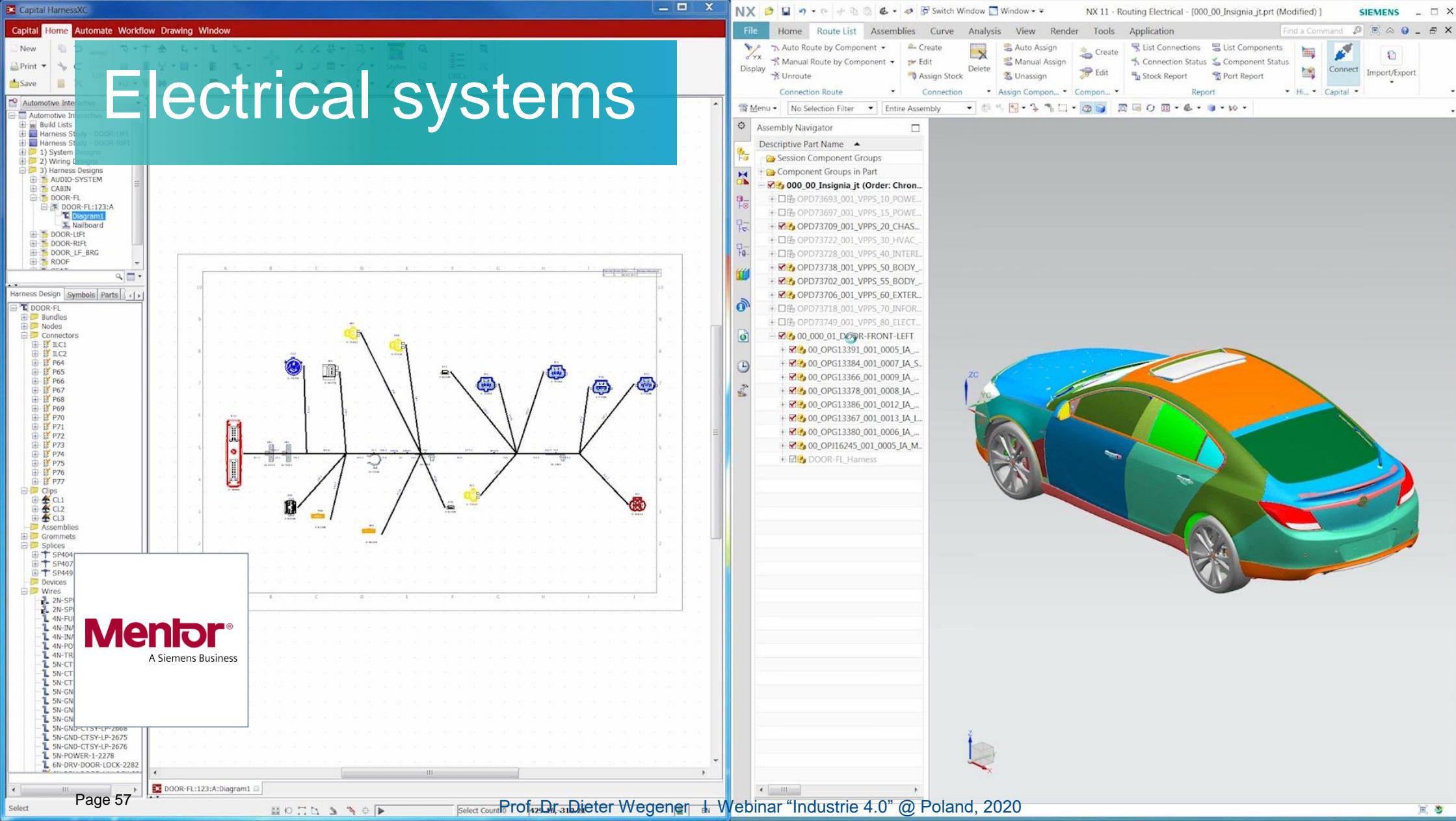
The Digital Twin of the product  
reduces time to market

**SIEMENS**  
*Ingenuity for life*



# Mechanics and multi-physics







Kevin Smith (kevin)-Organization/Core Design &amp; Release Engineer-Latest Working

Owner: Me

Select Type



# Embedded software

002052/A;1-DISPLAY UNIT DI007v1 Requirements

Owner: Kevin Smith



002052/A;1-DISPLAY UNIT DI007v1 Requirements &gt;



Display Information ...

REQ-000001

Revision: A



## Overview

Viewer

Architecture

Attachments

History

Relations

## Properties

ID: 002052

Revision: A

Revision Name: DISPLAY UNIT DI007v1 Requirements

Description:

Occurrence Name:

Type: Requirement Specification Revision

Sequence:

Release Status:

Date Released:

Effectivity:

Owner: Kevin Smith (kevin)

Group ID: Organization

Last Modifying User: Kevin Smith (kevin)

Parent:

Number Of Children: 1

## Ratings

Your Rating:



Average Ratings: 0.0



## Classification Properties

Specification Revision



## DISPLAY UNIT DI007v1 Requirements

### Display Information - DI007V1

Display unit shall show all the information needed for safe driving conditions to the customer. This shall include but not limited to the following information to the customer:

&gt; Trip Data - Miles lapse, Time lapse

&gt; Fuel gauge:

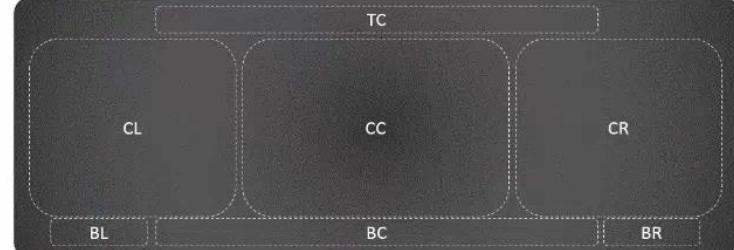
&gt; Speedometer: MPH or KPH

&gt; Tacometer:

&gt; Odometer:

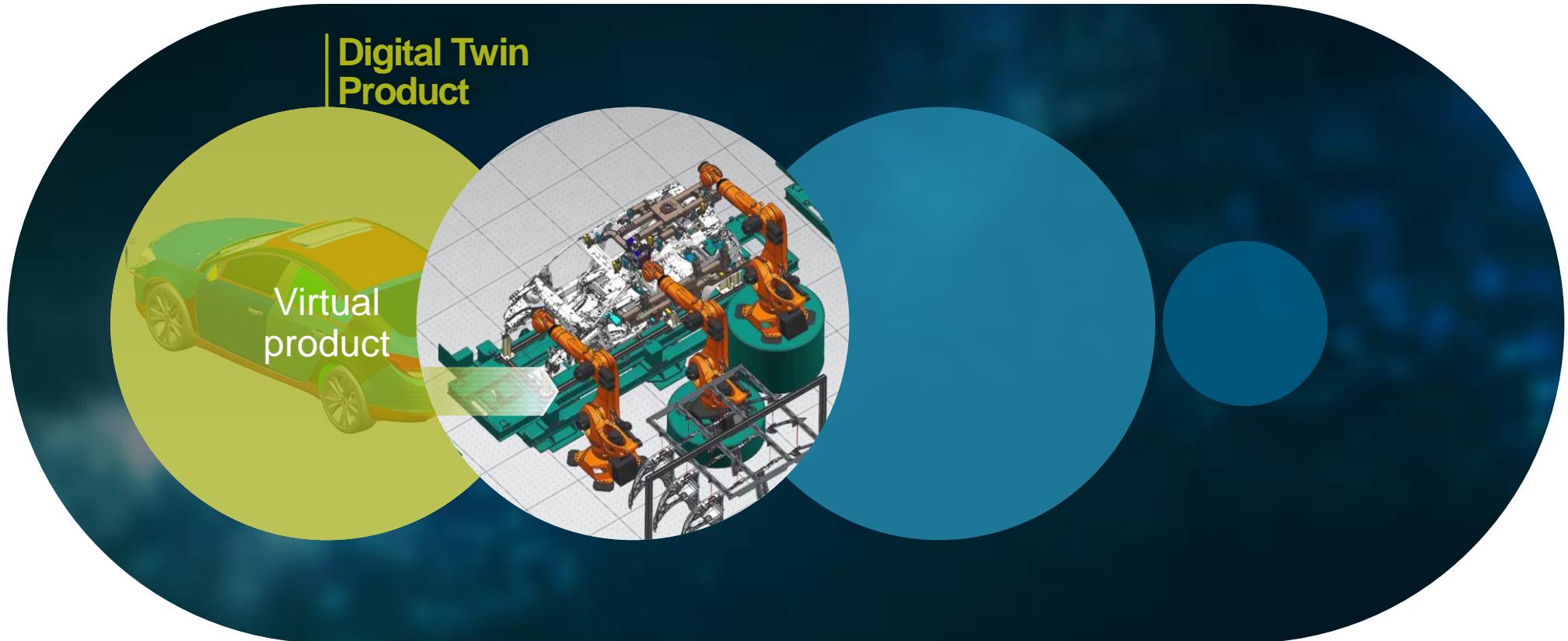
&gt; Warnings: Engine, Oil, Seatbelt minder, Tire pressure, Lane Keeping

&gt; Infotainment current information

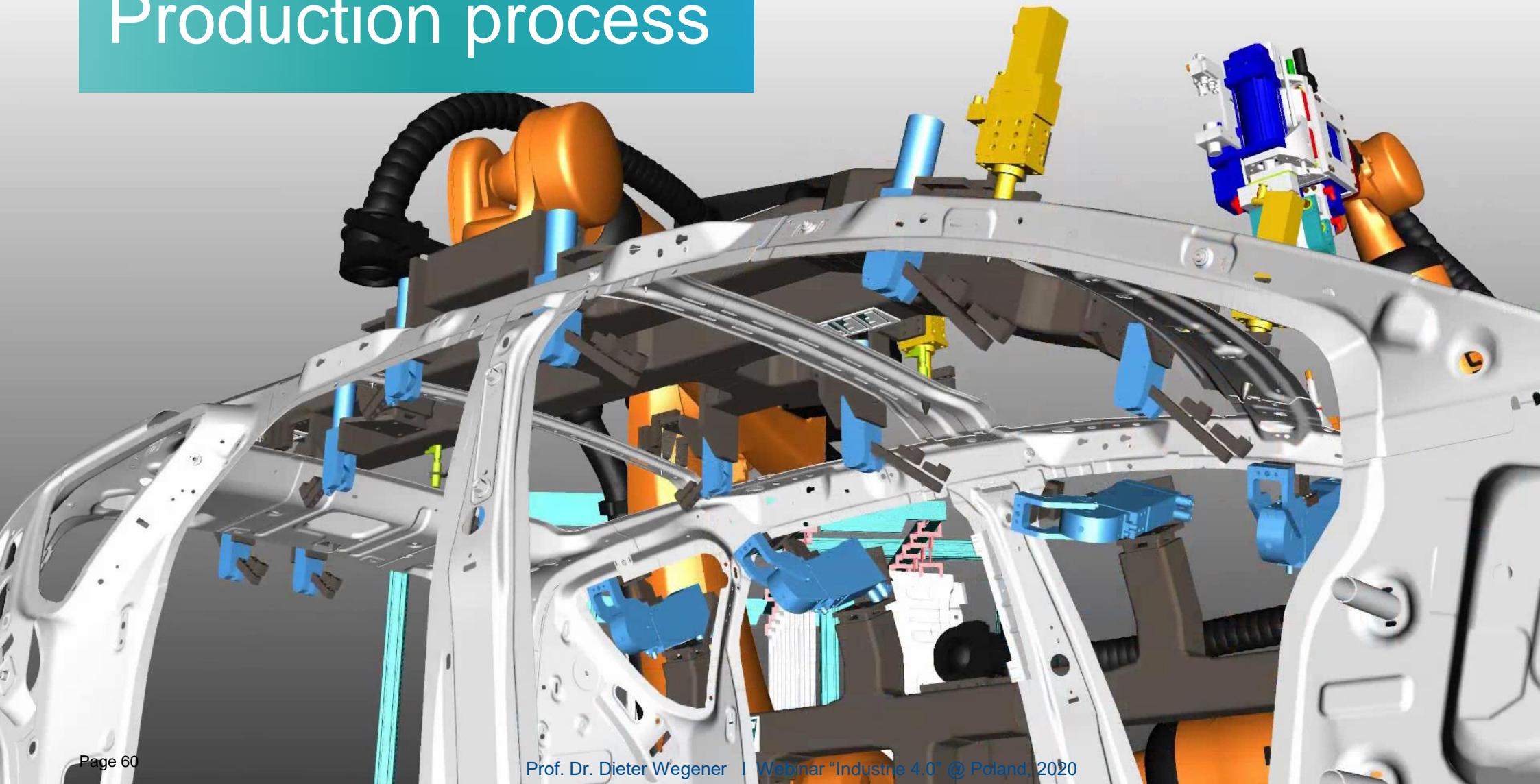


# The Digital Twin of the production accelerates planning, setup, and optimization

**SIEMENS**  
*Ingenuity for life*



# Production process



NX Window NX 10 - Line Designer - [PLANT (Modified) in Assembly 006246/A;1-Line v6] SIEMENS

File Home View Application Visual Reporting

2D Planning View Edit Reuse Components Replace Connect Disconnected Components Set Displayed Create New Pattern Component Mirror Assembly Component Show Grid Snap to Grid Resize Connectors... Simple Distance Simple Angle Measure Distance Measure Angle Utility

Plant Navigator

Name Type Description

Line v6 Workset 006246//

PLANT Subset PLANT

Unassigned KR210\_R Resource In... KR210\_R

KR270\_R Resource In... KR270\_R

KR270\_R Resource In... KR270\_R

MTR COMPT ZONE Production ... LINE\_000

COWL SUB ASM Production ... ZONE\_000

DASH SUB ASM Production ... ZONE\_000

GUARDING Production ... ZONE\_000

STATION C010 Production ... STATION

STATION C020 Production ... STATION

STATION C030 Production ... STATION

STATION C040 Production ... STATION

STATION C050 Production ... STATION

STATION C060 Production ... STATION

STATION C070 Production ... STATION

STATION C080 Production ... STATION

STATION C090 Production ... STATION

STATION C100 Production ... STATION

STATION C105 Production ... STATION

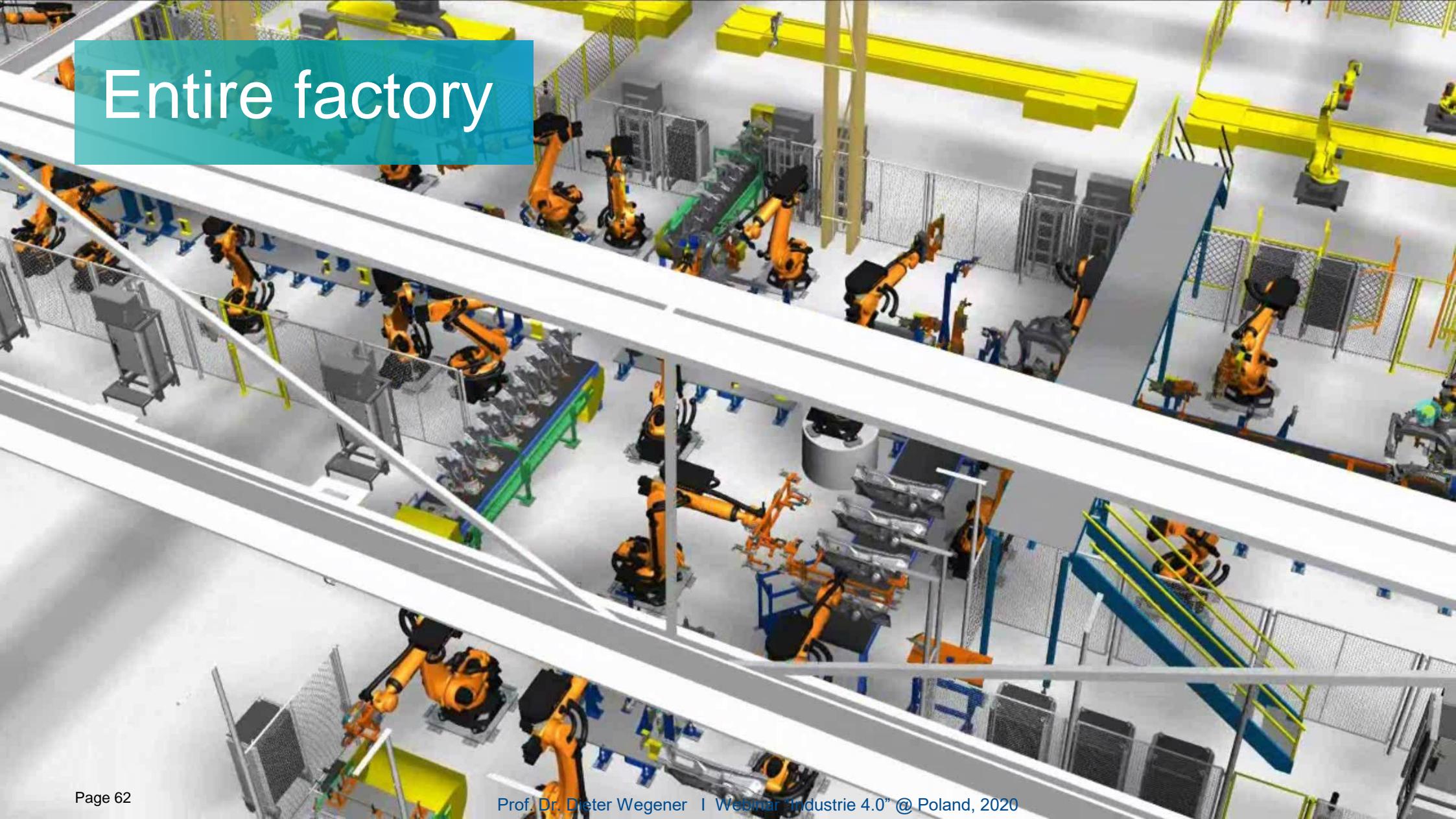
STATION C110 Production ... STATION

STATION C120 Production ... STATION

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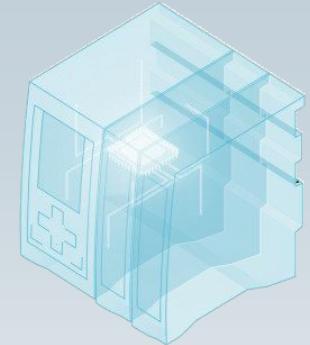
Prof. Dr. Dieter Wegener | Webinar "Industrie 4.0" @ Poland, 2020

# Entire factory



# Virtual Commissioning

Unrestricted © Siemens AG 2020

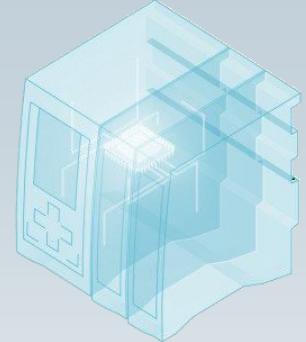


Digital Twin  
of SIMATIC  
S7-1500

# Real Commissioning

Unrestricted © Siemens AG 2020

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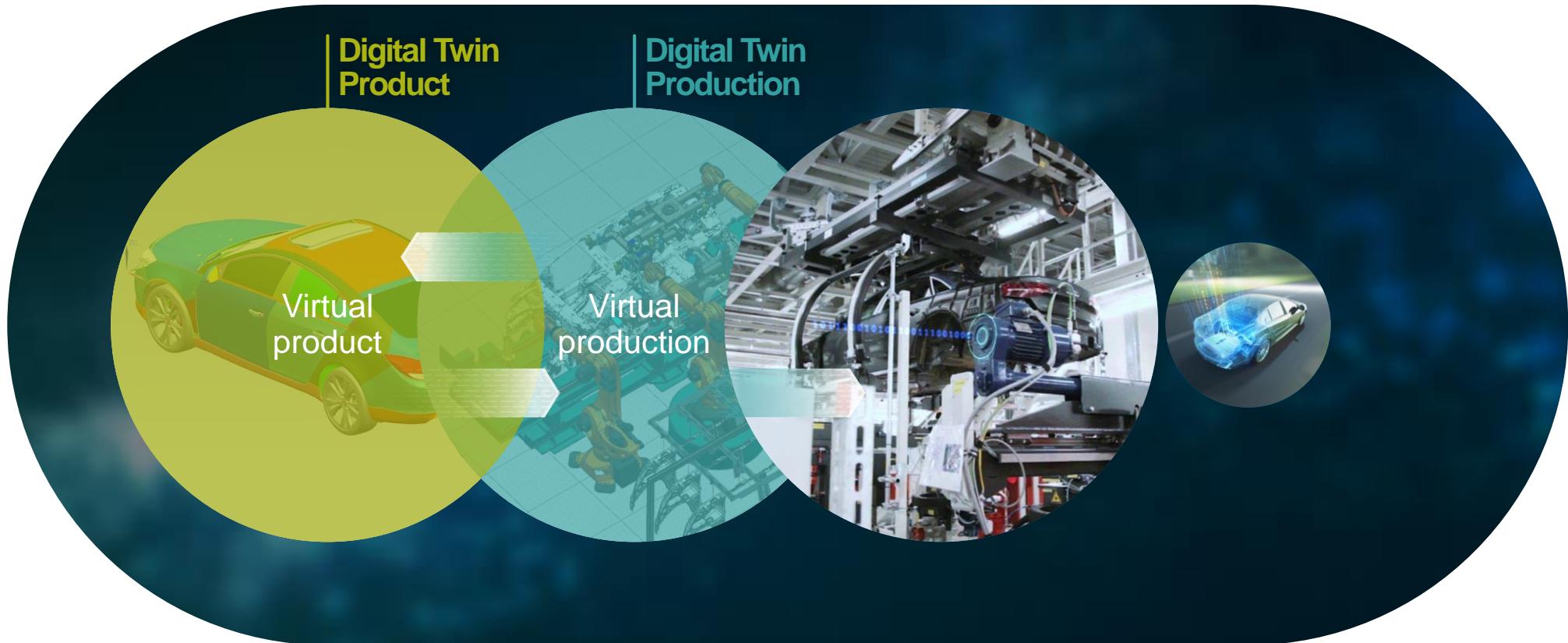


SIMATIC  
S7-1500

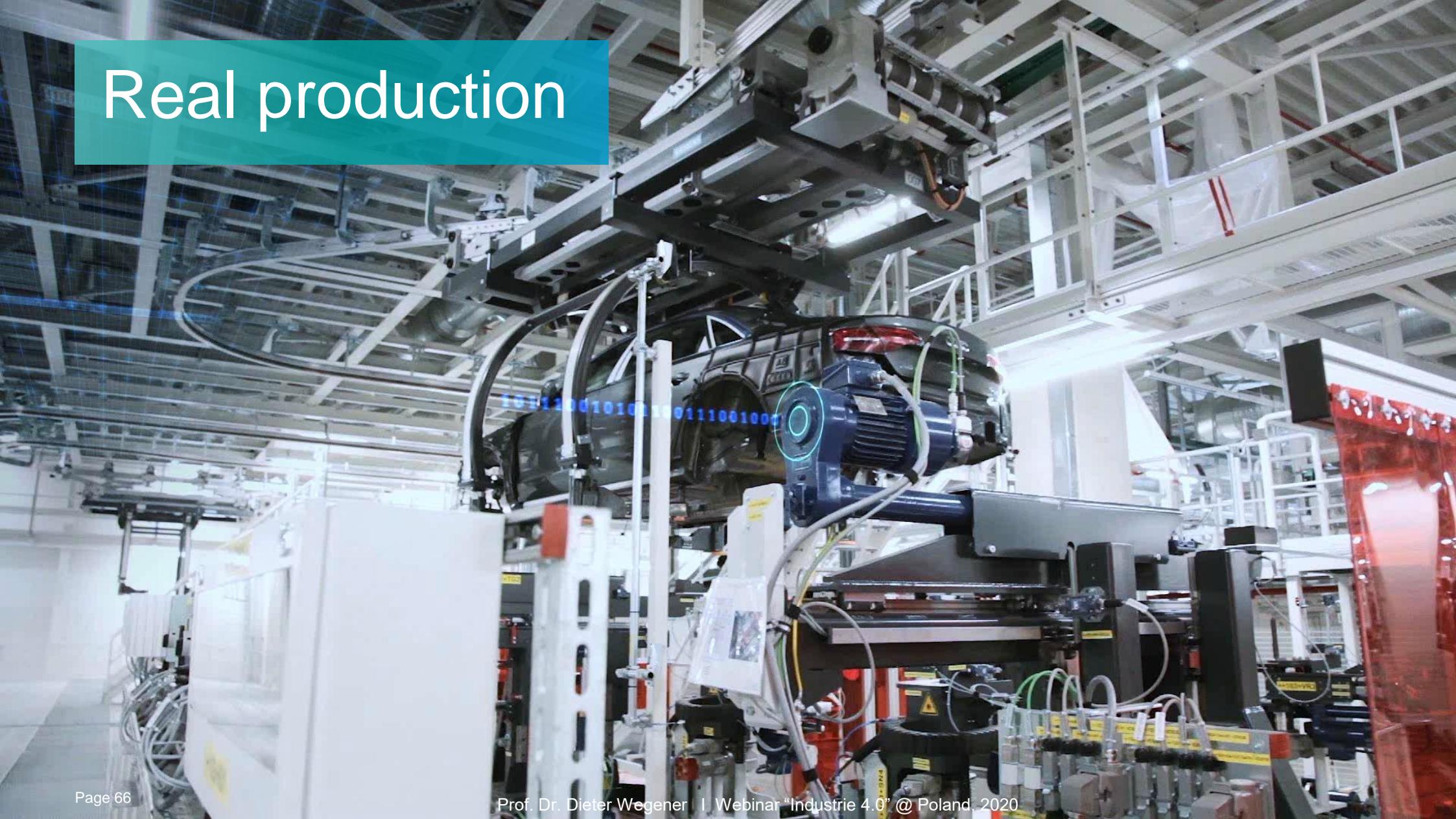


# Holistic automation portfolio increases productivity on the shop floor

**SIEMENS**  
*Ingenuity for life*

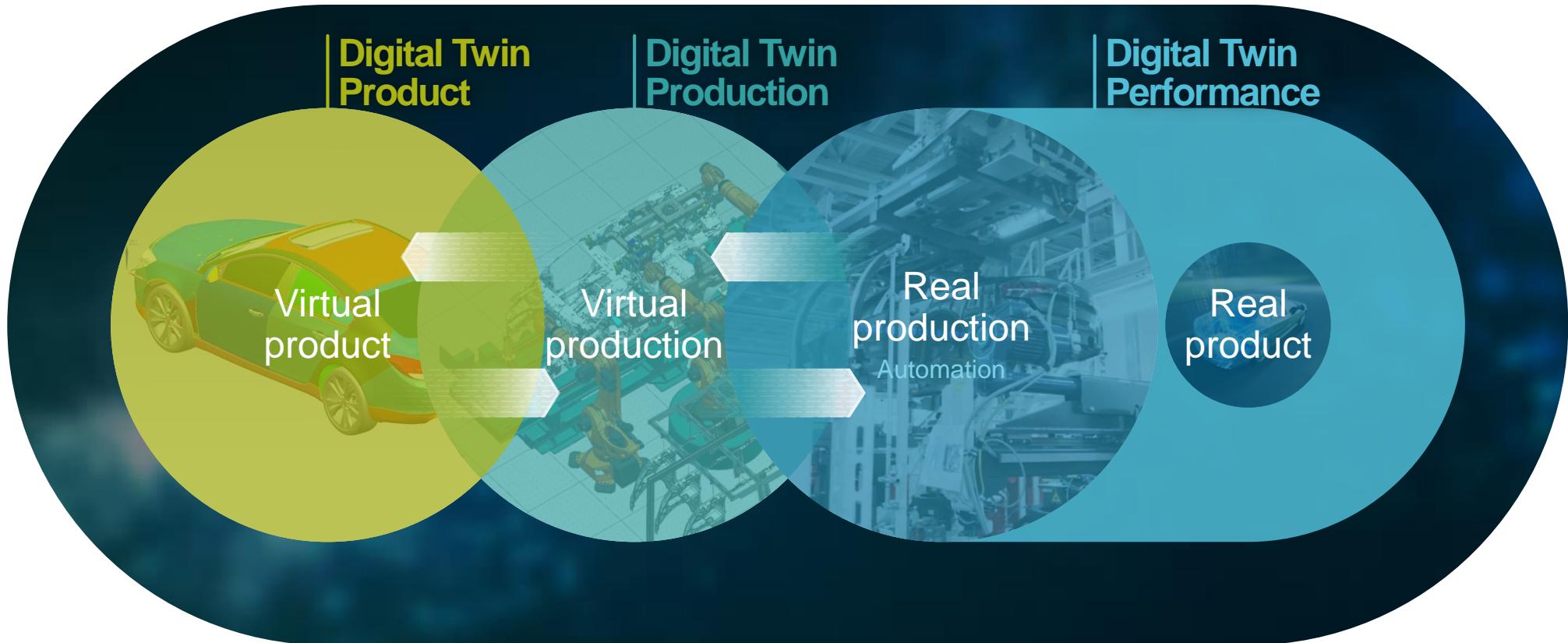


# Real production

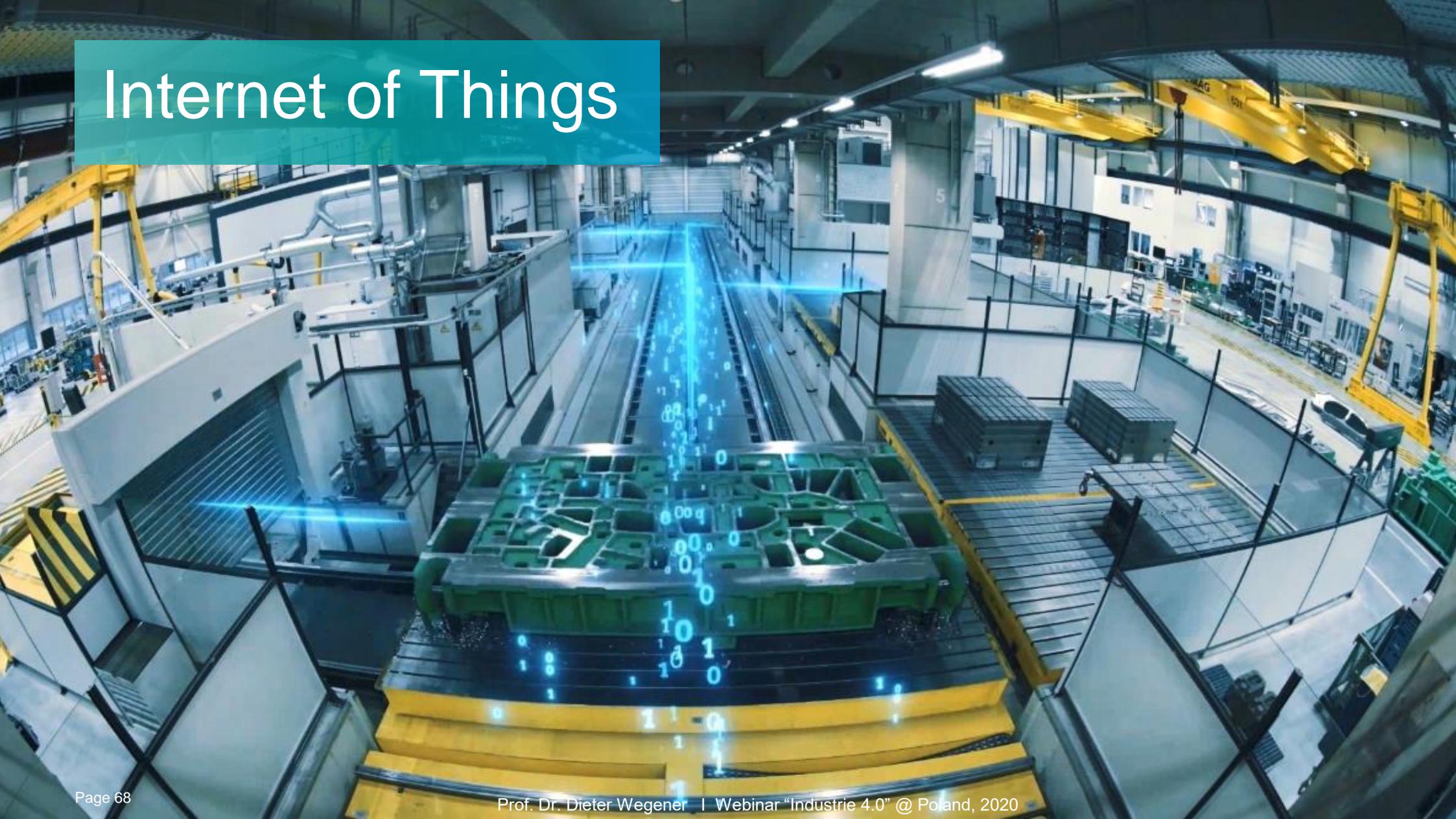


# The Digital Twin of the performance enables continuous analysis of both product and production

**SIEMENS**  
*Ingenuity for life*

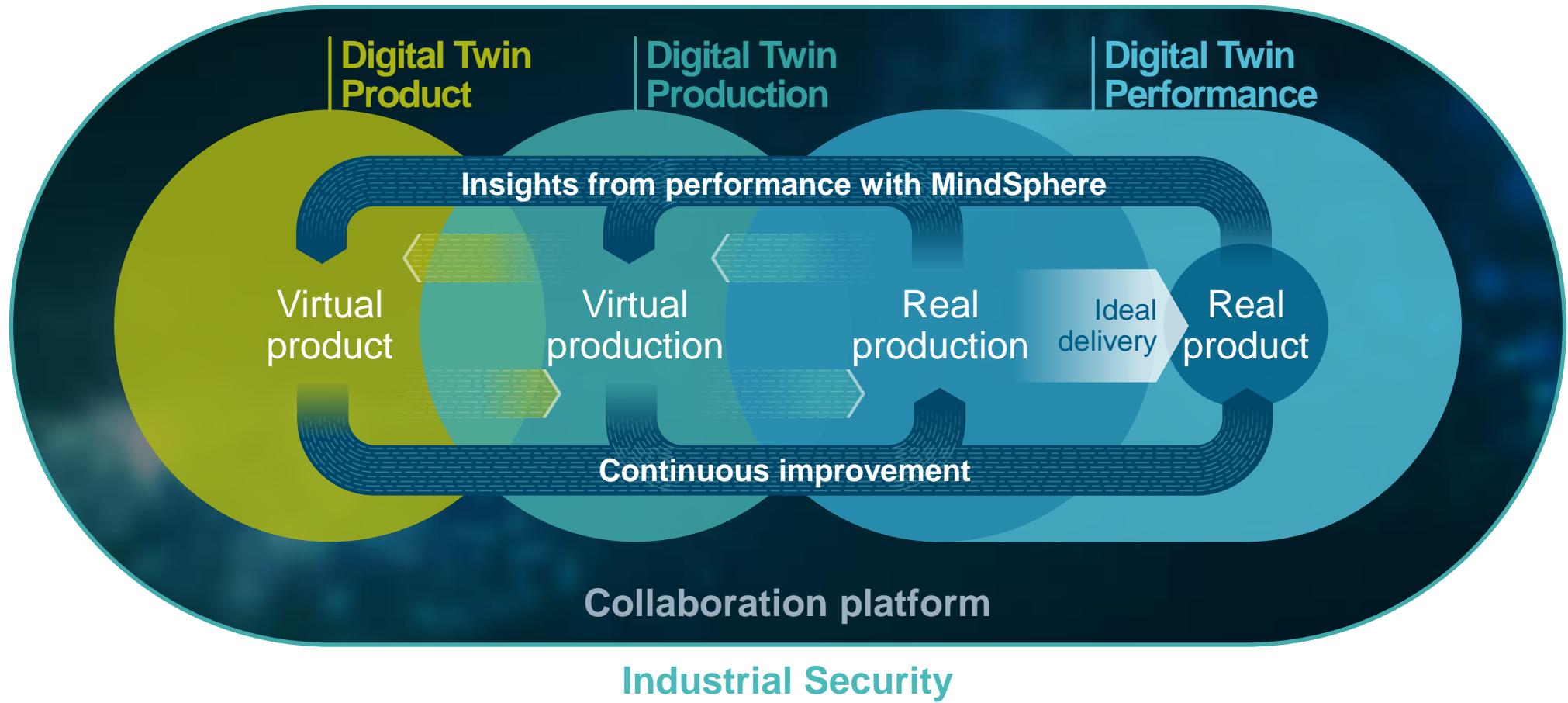


# Internet of Things



# Feeding back insights enables continuous optimization of product and production

**SIEMENS**  
*Ingenuity for life*



# Our IoT operating system MindSphere – enhanced by Edge and Mendix low code app development

**SIEMENS**  
*Ingenuity for life*

## Applications

Powerful industry solutions  
with advanced analytics



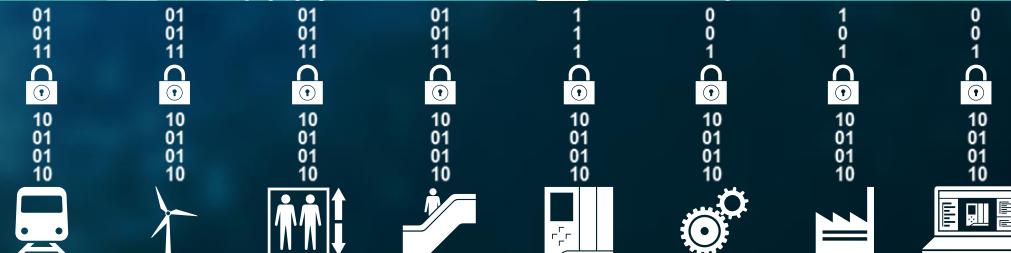
## Open PaaS

Develop robust industrial  
IoT solutions faster  
with global scalability



## Connectivity

Connect products, plants,  
systems, machines and  
enterprise applications



## Edge Management

Edge Device  
Management,  
Edge App Management,  
and Edge App Store

## Edge Apps

Applications for  
intelligent data use

## Edge Devices

Secure, future-proof basis  
for running edge applications

# UseCase 1: “Industrial AI” @ Siemens EWA

## X-ray-based PCB quality assurance

Siemens EWA  
(Electronics Factory Amberg, Germany)

### Challenge

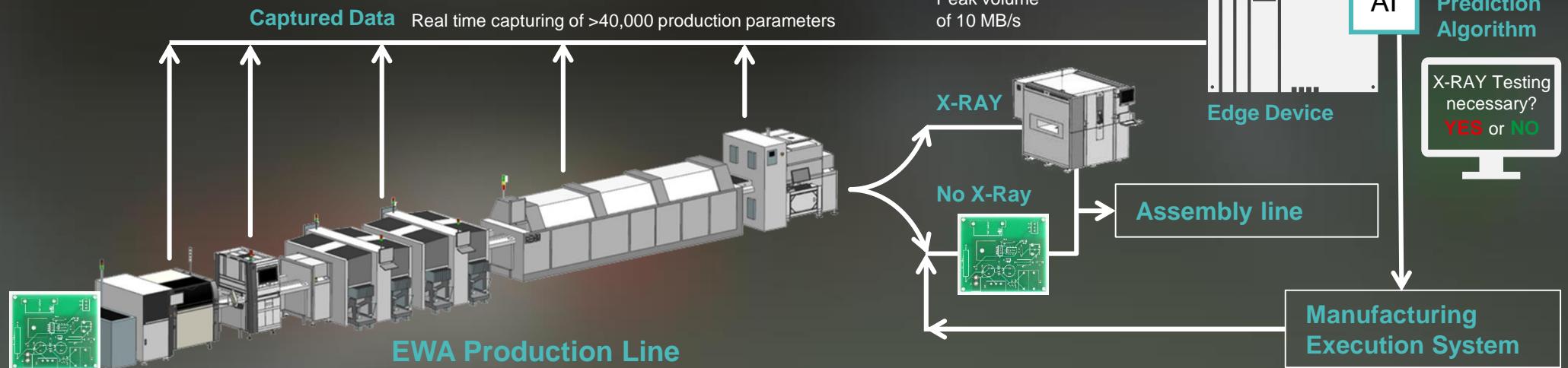
Production output of SMT line limited by time consuming X-ray Quality tests

Every further X-ray machine requires additional invest of €500,000

## Non Production Critical Level

**SIEMENS**  
Ingenuity for life

## Production Critical Level



Minimization of  
necessary X-ray tests  
by up to

30%

---

Quality rate of

100%

---

Reduced capital  
invest for further  
X-ray machines of

€500,000

---

## UseCase 2: “Industrial AI” @ Heller GmbH

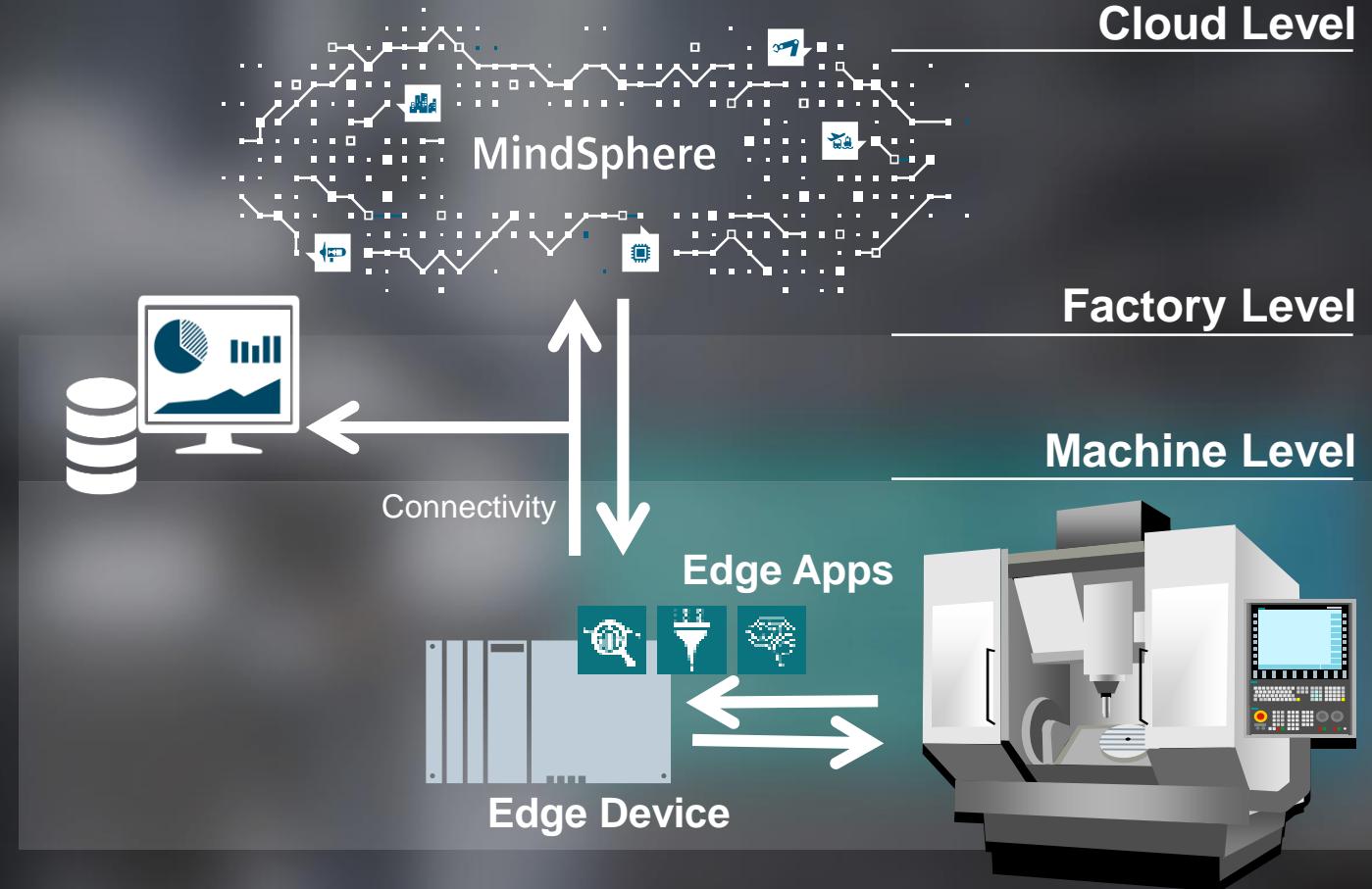


Magazine  
optimization

**HELLER GmbH**

# Cycle-time reduction enabled by program focused optimization of tool magazine right at the machine

**SIEMENS**  
Ingenuity for life





Magazine increased  
optimization

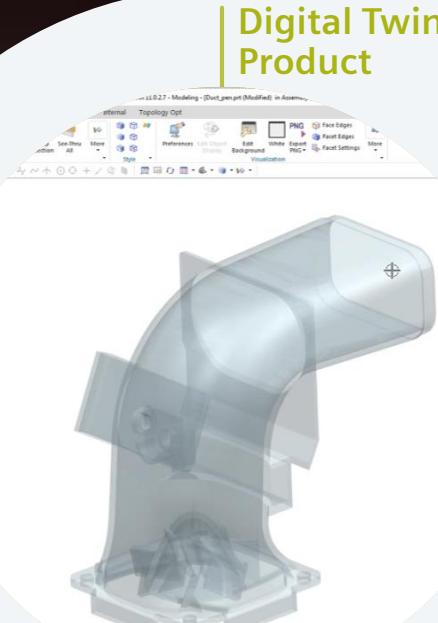
New business model

**HELLER GmbH**

# UseCase 3: “Additive Manufacturing” @ HP



# Digital Twin Product



Simulation-based redesign of the air duct to significantly improve coolant airflow and increase printing speed

NX SIEMENS

NX 11.0.2.7 - Modeling - [Duct\_pen.prt (Modified) in Assembly New\_Ducts\_assy.prt]

File Home Assemblies Curve Surface Reverse Engineering Analysis View Render Tools Application Internal Topology Opt

Window Zoom Immediate Hide 1.5693 Operation More Show and Hide Show Layer Settings Visibility

Move to Layer Edit Section Clip Section See-Thru All More Style Preferences Edit Object Display Edit Background White Export PNG Face Edges Facet Edges Facet Settings More Visualization

Menu Entire Assembly

Part Navigator

Name

- + Model Views (Work Part)
- + Cameras
- + User Expressions
- + Non-timestamp Geometry
- Model History
  - Datum Coordinate Sys...
  - Convergent Body (1)
    - Feature Group (16) ...
      - Convergent Body ...
        - Datum Coordinat...
        - Sketch (4) "SKETC...
        - Extrude (5)
        - Extrude (6)
        - Extracted Body (7)
        - Subtract (8)
        - Sketch (9) "SKETC...
        - Extrude (10)
        - Extracted Body (11)
        - Pattern Geometry...
        - Unite (13)
        - Extrude (14)
        - Unite (15)

Dependencies

Details

Parameter Value Express

Preview

Select objects to edit

Class Selection

Objects

\* Select Objects (0)

Select All

Invert Selection

Other Selection Methods

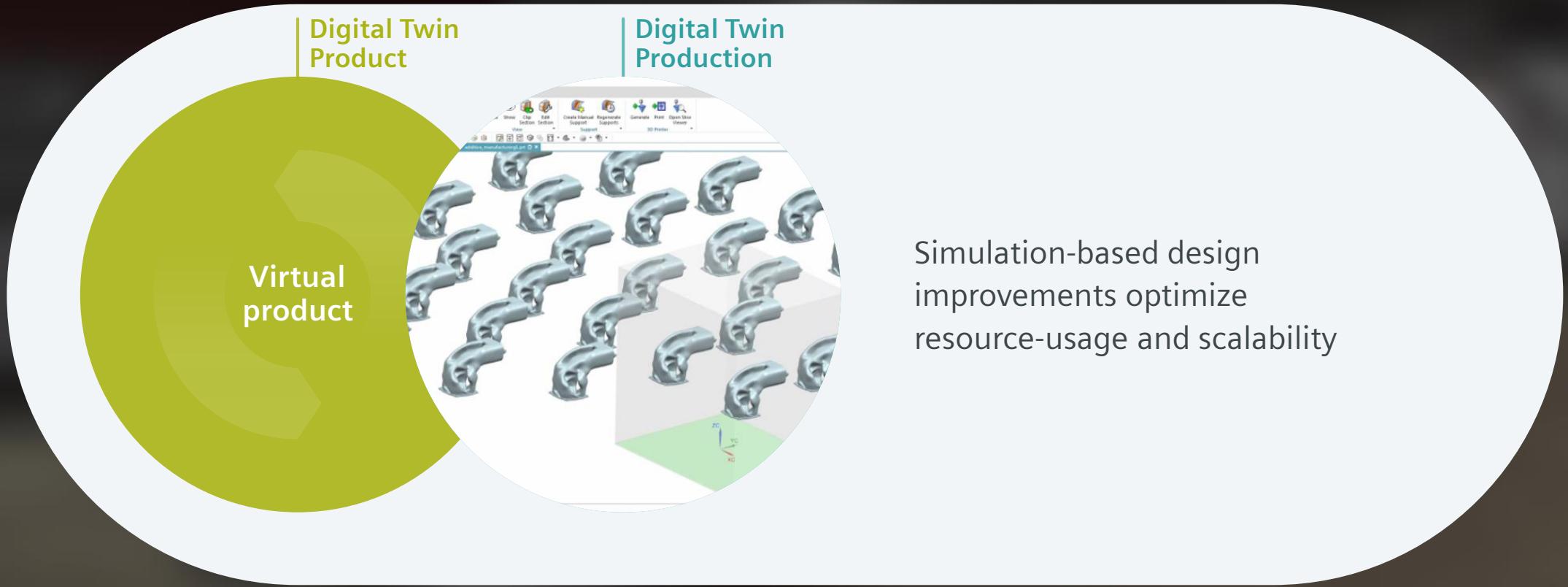
Filters

OK Cancel

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# Digital Twin Production



NX Home View Assemblies Process Simulation Analysis Application 3Dconnexion NX - Additive Manufacturing

File Add Import Move Pattern Mirror Assembly Insert Part STL File Component Part Assembly

Edit Object Display Mesh Properties Build Tray Geometry Selection Assign Support Profile Hide Show Clip Section Edit Section Create Manual Support Regenerate Supports Generate Print Open Slice Viewer 3D Printer

Entire Assembly

Additive Manufacturing Navigator

Build Tray

Title	Type
- <input checked="" type="checkbox"/> 3MF-File Printer (Order: ...)	
- <input checked="" type="checkbox"/> Version6	Part
<input checked="" type="checkbox"/> Body.1	Body
<input checked="" type="checkbox"/> Body.2	Body
<input checked="" type="checkbox"/> Body.3	Body
<input checked="" type="checkbox"/> Body.4	Body
<input checked="" type="checkbox"/> Body.5	Body
<input checked="" type="checkbox"/> Body.6	Body
<input checked="" type="checkbox"/> Body.7	Body
<input checked="" type="checkbox"/> Body.8	Body
- <input checked="" type="checkbox"/> Version6	Part
<input checked="" type="checkbox"/> Body.9	Body
<input checked="" type="checkbox"/> Body.10	Body
<input checked="" type="checkbox"/> Body.11	Body

Support Attributes

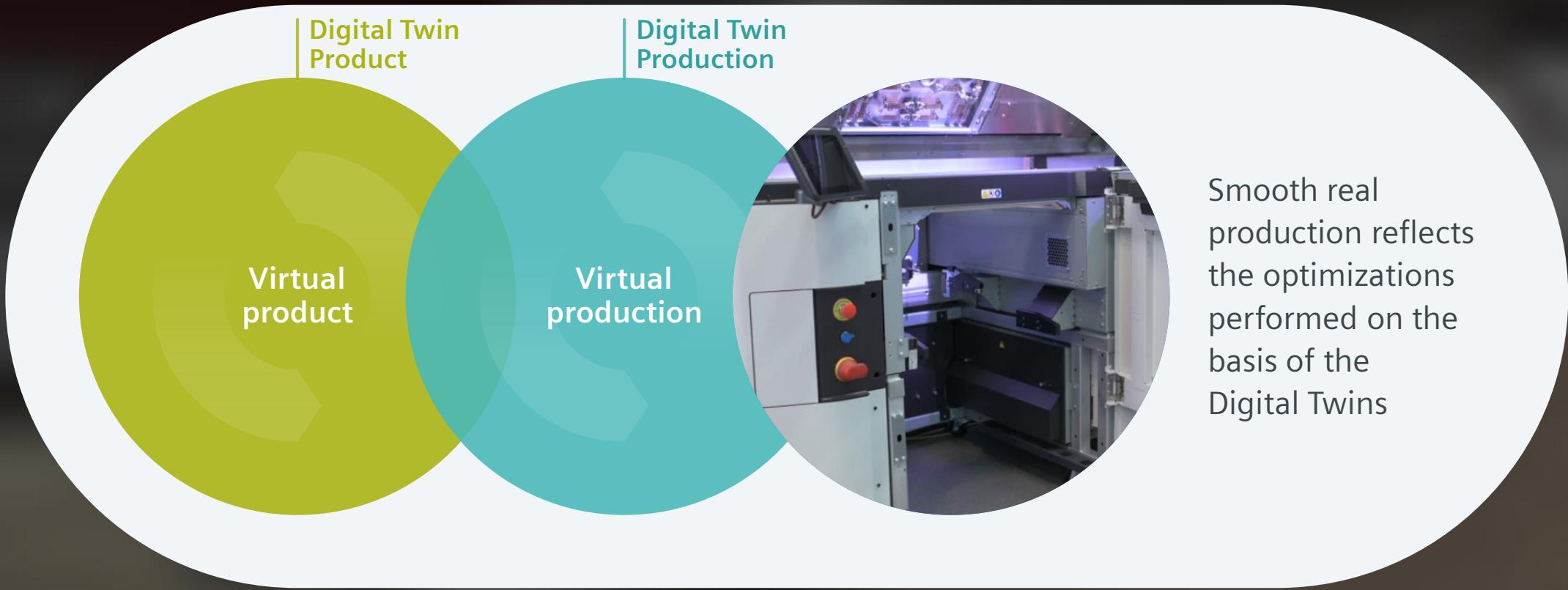
Regenerate

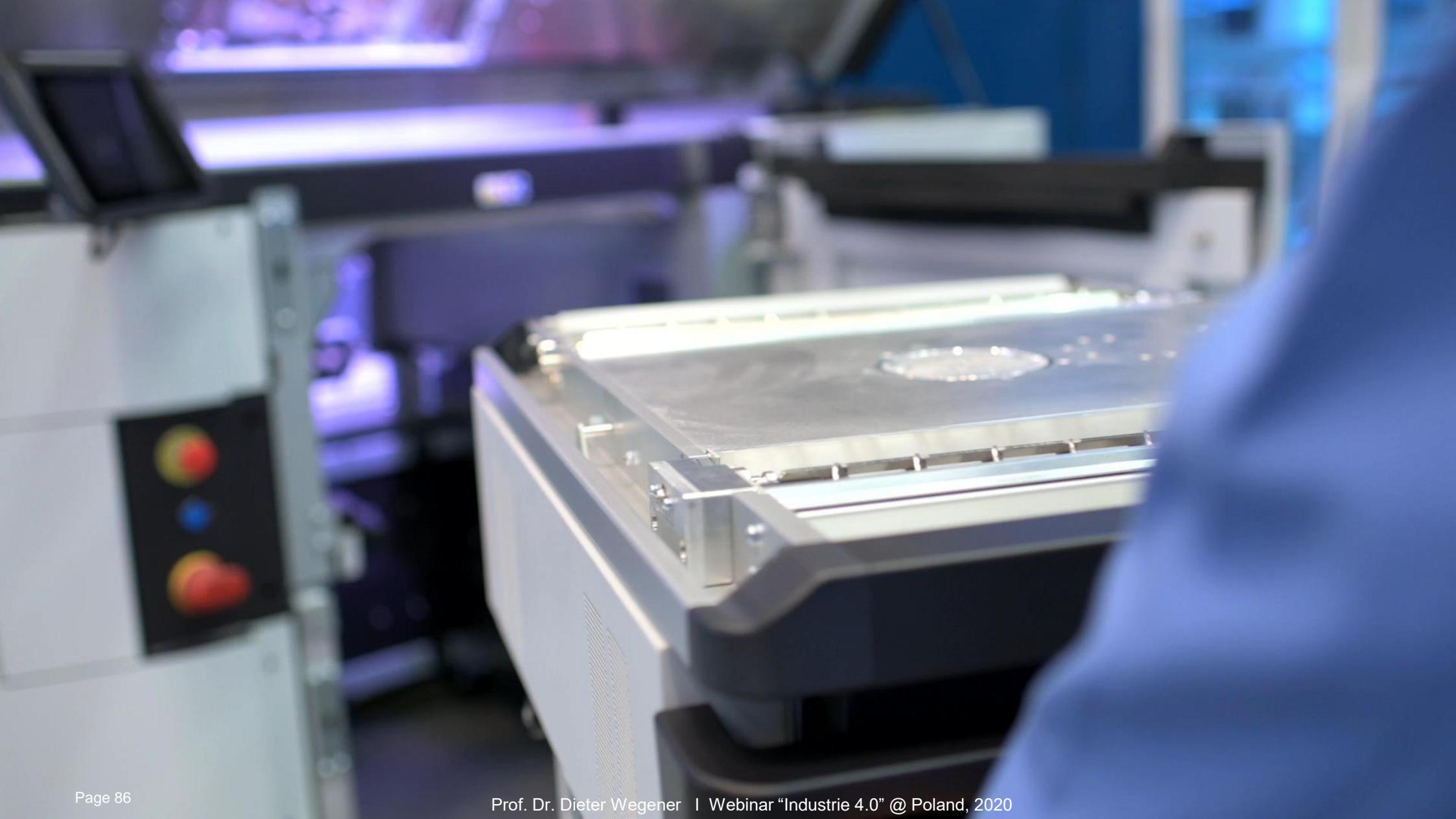
Welcome Page additive\_manufacturing1.prt

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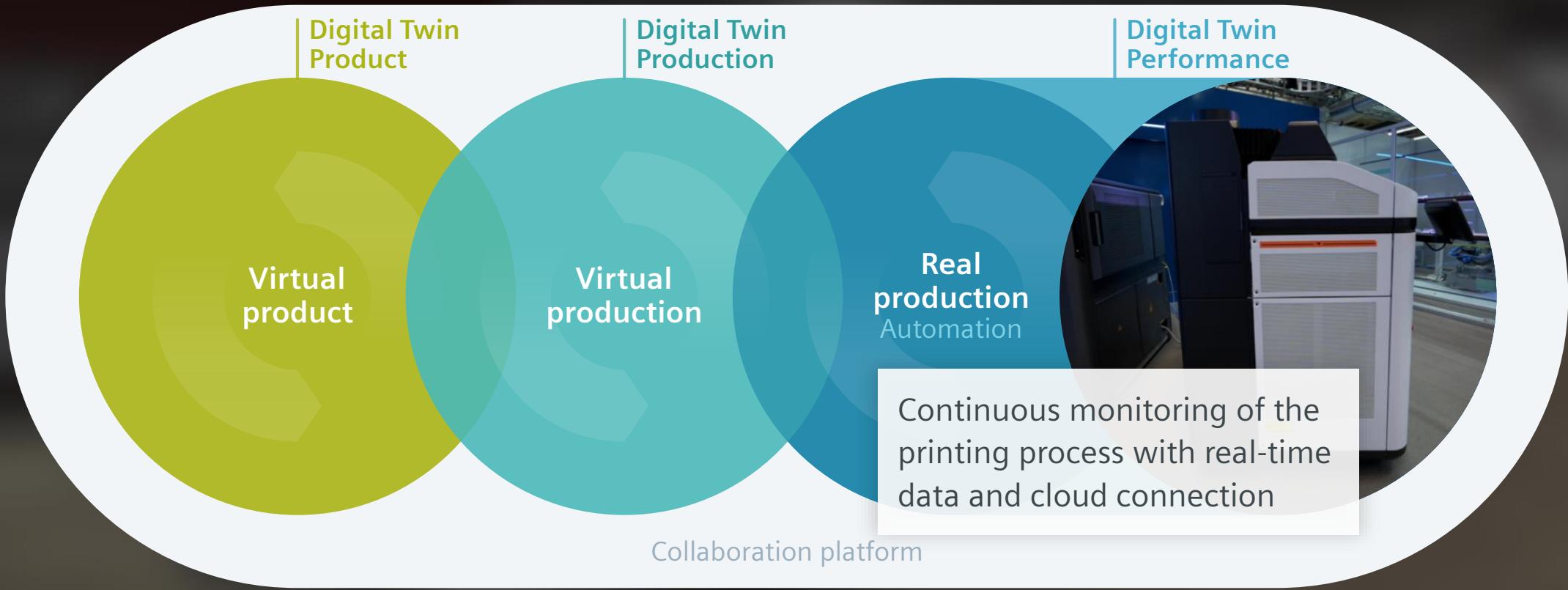
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# Real Production



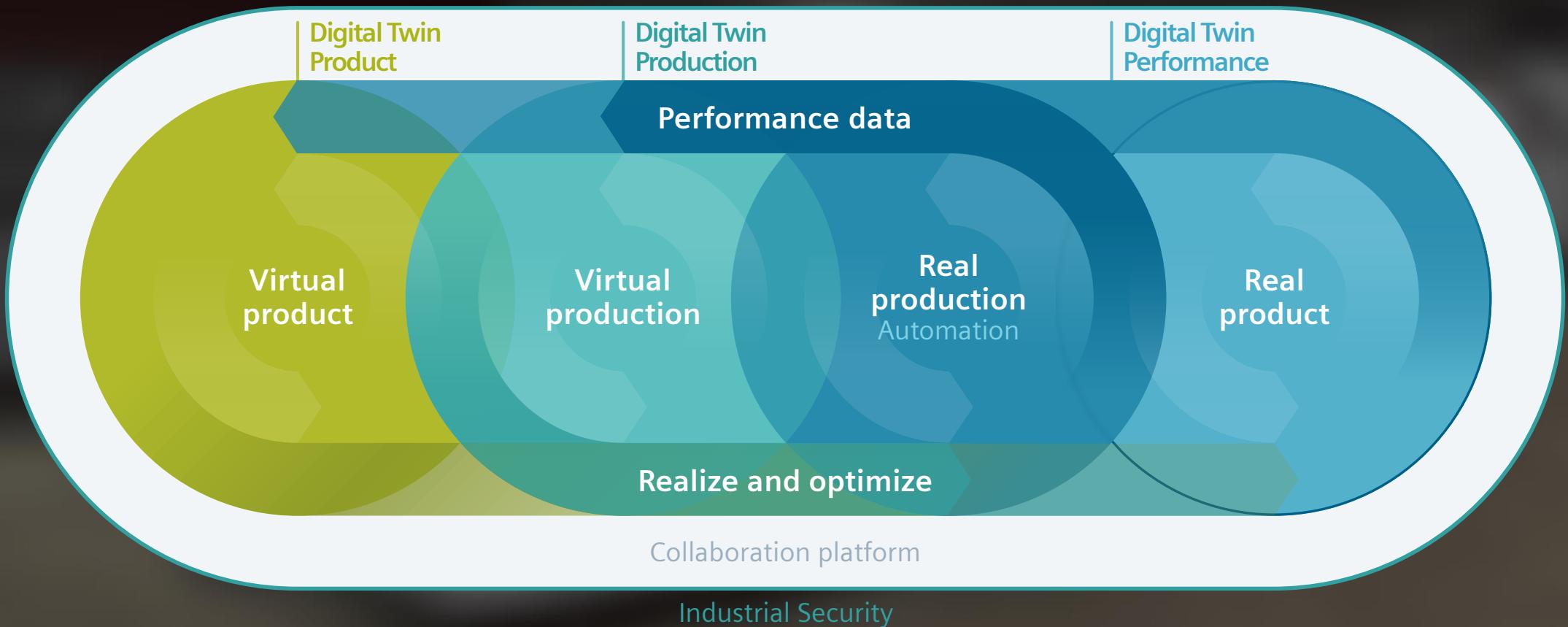


# Digital Twin Performance





# Continuous optimization with the most holistic Digital Twin



## Impressive results

22%

flow control  
improvement

---

75%

faster  
development

---

34%

part cost  
reduction

---

15%

faster  
printing speed

---

# Your questions

# Siemens Corporate Technology – Contact and further information



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Siemens Corporate Technology

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81739 Munich

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